

Louisville Metro Government



Meeting Agenda – Final

Thursday, November 09, 2023

6:00 PM

THIS MEETING IS BEING HELD VIA VIDEO TELECONFERENCE
Council Chambers/Virtual

Metro Council

*Tammy Hawkins (D-1), Barbara Shanklin (D-2), Kumar Rashad (D-3),
Jecorey Arthur (D-4), Donna L. Purvis (D-5), Phillip T. Baker (D-6), Paula McCraney
(D-7),*

*Ben Reno-Weber (D-8), Andrew Owen (D-9), Pat Mulvihill (D-10),
Kevin Kramer (R-11), Rick Blackwell (D-12), Dan Seum (R-13), Cindi Fowler (D-14),
Jennifer Chappell (D-15), Scott Reed (R-16), Markus Winkler (D-17),
Marilyn Parker (D-18), Anthony Piagentini (R-19), Stuart Benson (R-20), Betsy
Ruhe(D-21),*

*Robin Engel (R-22), Jeff Hudson(R-23), Madonna Flood (D-24), Khalil Batshon (R-
25), Brent Ackerson (D-26)*

President: Markus Winkler (D-17)

President Pro Tem: Paula McCraney (D-7)

35. O-248-23 AN ORDINANCE APPROPRIATING ~~\$8,000~~ ~~\$10,500~~ \$13,500 FROM NEIGHBORHOOD DEVELOPMENT FUNDS IN THE FOLLOWING MANNER: \$2,500 FROM DISTRICT 15; \$4,000 FROM DISTRICT 21; ~~AND \$1,500 EACH FROM~~ DISTRICTS 12 AND 17; AND \$1,000 EACH FROM DISTRICTS 3, 8, 9, AND 14; THROUGH THE OFFICE OF MANAGEMENT AND BUDGET, TO STAGE ONE: THE LOUISVILLE CHILDREN'S THEATER, INC. FOR PERFORMANCES AT LOUISVILLE FREE PUBLIC LIBRARIES (AS AMENDED).

Enactment #: Ordinance No. 168, Series 2023

Sponsors:

ORDINANCE NO. _____, SERIES 2023

AN ORDINANCE APPROPRIATING ~~\$8,000~~ ~~\$10,500~~ \$13,500 FROM NEIGHBORHOOD DEVELOPMENT FUNDS IN THE FOLLOWING MANNER: \$2,500 FROM DISTRICT 15; \$4,000 FROM DISTRICT 21; ~~AND \$1,500 EACH FROM DISTRICTS 12 AND 17; AND \$1,000 EACH FROM DISTRICTS 3, 8, 9, AND 14;~~ THROUGH THE OFFICE OF MANAGEMENT AND BUDGET, TO STAGE ONE: THE LOUISVILLE CHILDREN'S THEATER, INC. FOR PERFORMANCES AT LOUISVILLE FREE PUBLIC LIBRARIES (AS AMENDED).

SPONSORED BY: COUNCIL MEMBERS CHAPPELL, RUHE,
RENO-WEBER, BLACKWELL, RASHAD, OWEN, FOWLER,
AND PRESIDENT WINKLER

BE IT ORDAINED BY THE LEGISLATIVE COUNCIL OF THE LOUISVILLE/JEFFERSON COUNTY METRO GOVERNMENT ("THE COUNCIL") AS FOLLOWS:

SECTION I: The sum of ~~\$8,000~~ ~~\$10,500~~ \$13,500 is hereby appropriated from Neighborhood Development Funds in the following manner: \$2,500 from District 15; \$4,000 from District 21; ~~and \$1,500 each from Districts 12 and 17; and \$1,000 each from Districts 3, 8, 9, and 14;~~ through the Office of Management and Budget, to Stage One: The Louisville Children's Theater, Inc. for performances at Louisville Free Public Libraries.

SECTION II: The Council has determined the funds requested in this Ordinance will be expended for a public purpose.

SECTION III: This grant is subject to the Council's Policies and Procedures as adopted and effective at the date of passage of this Ordinance.

SECTION IV: This Ordinance shall take effect upon its passage and approval or otherwise becoming law.

Sonya Harward
Metro Council Clerk

Markus Winkler
President of the Council

Craig Greenberg
Mayor

Approval Date

APPROVED AS TO FORM AND LEGALITY:

Michael J. O'Connell
Jefferson County Attorney

BY: _____

0-248-23

NEIGHBORHOOD DEVELOPMENT FUND
Not-for-Profit Transmittal and Approval Form

Applicant/Program: Stage One: The Louisville Children's Theatre, Inc./ Storyteller performances
Applicant Requested Amount: ~~\$39,000~~
Appropriation Request Amount: ~~\$8,000~~ ~~\$10,500~~ **\$13,500**

Executive Summary of Request

StageOne is requesting \$39,000 to fund 52 performances (2 per council member) at all 16 Louisville Free Public Library branches. StageOne will work with LFPL to select three books and create activities to accompany the performances. Storytellers is a 40-minute interactive, engaging story time series that brings local artists and books to life for audiences.

Is this program/project a fundraiser?

☐ Yes ☒ No

Is this applicant a faith based organization?

☐ Yes ☒ No

Does this application include funding for sub-grantee(s)?

☐ Yes ☒ No

I have reviewed the attached Neighborhood Development Fund Application and have found it complete and within Metro Council guidelines and request approval of funding in the following amount(s). I have read the organization's statement of public purpose to be furthered by the funds requested and I agree that the public purpose is legitimate. I have also completed the disclosure section below, if required.

15.00

District #

DocuSigned by:

J. Chappell

4A31826479C84A3...

Primary Sponsor Signature

\$2,500

Amount

10-20-23

Date

Primary Sponsor Disclosure

List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.

Legislative Aide, Amy Luckett, has sent her daughter to StageOne summer camps over the last two years.

Approved by:R.D. Blendall11/3/2023

Appropriations Committee Chairman

Date

Final Appropriations Amount: **\$13,500**

Applicant/Program:

Stage One: The Louisville Children's Theatre, Inc./ Storyteller performances

Additional Disclosure and Signatures**Additional Council Office Disclosure**

List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.

Council Member Signature and Amount

District 1	_____	\$ _____
District 2	_____	\$ _____
District 3	_____	\$ <u>1,000</u>
District 4	_____	\$ _____
District 5	_____	\$ _____
District 6	_____	\$ _____
District 7	_____	\$ _____
District 8	<u>Ben Reno-Weber</u>	\$ <u>1,000</u>
District 9	_____	\$ <u>1,000</u>
District 10	_____	\$ _____
District 11	_____	\$ _____
District 12	<u>Rick Blackwell</u>	\$ <u>1,500</u>
District 13	_____	\$ _____
District 14	_____	\$ <u>1,000</u>
District 15	_____	\$ _____

Applicant/Program:

Stage One: The Louisville Children's Theatre, Inc./ Storyteller performances

Additional Disclosure and Signatures**Additional Council Office Disclosure**

List below any personal or business relationship you, your family or your legislative assistant have with this organization, its volunteers, its employees or members of its board of directors.

Markus Winkler is a volunteer Board Member for Stage One. PL

District 16 _____ \$ _____

DocuSigned by:
Markus Winkler
 4649F06A0C6744E...

 District 17 _____ \$1,500
 _____ \$ _____

District 18 _____ \$ _____

District 19 _____ \$ _____

District 20 _____ \$ _____

DocuSigned by:
Betsy Ruler
 9D6C0C84A5A9487...

 District 21 _____ \$4,000
 _____ \$ _____

District 22 _____ \$ _____

District 23 _____ \$ _____

District 24 _____ \$ _____

District 25 _____ \$ _____

District 26 _____ \$ _____

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

Legal Name of Applicant Organization Stage One: The Louisville Children's Theatre, Inc.

Program Name and Request Amount Storyteller performances / \$39,000

	Yes/No/NA
Is the NDF Transmittal Sheet Signed by all Council Member(s) Appropriating Funding?	<input checked="" type="checkbox"/> Yes
Is the funding proposed by Council Member(s) less than or equal to the request amount?	<input checked="" type="checkbox"/> Yes
Is the proposed public purpose of the program viable and well-documented?	<input checked="" type="checkbox"/> Yes
Will all of the funding go to programs specific to Louisville/Jefferson County?	<input checked="" type="checkbox"/> Yes
Has Council or Staff relationship to the Agency been adequately disclosed on the cover sheet?	<input checked="" type="checkbox"/> Yes
Has prior Metro Funds committed/granted been disclosed?	<input checked="" type="checkbox"/> Yes
Is the application properly signed and dated by authorized signatory?	<input checked="" type="checkbox"/> Yes
Is proof of Tax Exempt status of 501(c) 3, 4, 6, 19, 1120-H included?	<input checked="" type="checkbox"/> Yes
If Metro funding is for a separate taxing district is the funding appropriated for a program outside the legal responsibility of that taxing district?	<input checked="" type="checkbox"/> Yes <i>NA</i>
Is the entity in good standing with: <ul style="list-style-type: none"> ▶ Kentucky Secretary of State? ▶ Louisville Metro Revenue Commission? ▶ Louisville Metro Government? ▶ Internal Revenue Service? ▶ Louisville Metro Human Relations Commission? 	<input checked="" type="checkbox"/> Yes
Is the current Fiscal Year Budget included?	<input checked="" type="checkbox"/> Yes
Is the entity's board member list (with term length/term limits) included?	<input checked="" type="checkbox"/> Yes
Is recommended funding less than 33% of total agency operating budget?	<input checked="" type="checkbox"/> Yes
Does the application budget reflect only the revenue and expenses of the project/program?	<input checked="" type="checkbox"/> Yes
Is the cost estimate(s) from proposed vendor (if request is for capital expense) included?	<input checked="" type="checkbox"/> N/A
Is the most recent annual audit (if required by organization) included?	<input checked="" type="checkbox"/> Yes
Is a copy of Signed Lease (if rent costs are requested) included?	<input checked="" type="checkbox"/> N/A
Is the Supplemental Questionnaire for churches/religious organizations (if requesting organization is faith-based) included?	<input checked="" type="checkbox"/> N/A
Are the Articles of Incorporation of the Agency included?	<input checked="" type="checkbox"/> Yes
Is the IRS Form W-9 included?	<input checked="" type="checkbox"/> Yes
Is the IRS Form 990 included?	<input checked="" type="checkbox"/> Yes
Are the evaluation forms (if program participants are given evaluation forms) included?	<input checked="" type="checkbox"/> N/A
Affirmative Action/Equal Employment Opportunity plan and/or policy statement included (if required to do so)?	<input checked="" type="checkbox"/> N/A
Has the Agency agreed to participate in the BBB Charity review program? If so, has the applicant met the BBB Charity Review Standard?	<input checked="" type="checkbox"/> N/A <i>Yes</i>

Prepared by: Amy Luckett

20250830E3C141D

Date: Oct 20, 2023

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

SECTION 1 - APPLICANT INFORMATION			
Legal Name of Applicant Organization:			
(as listed on: http://www.sos.ky.gov/business/records Stage One: The Louisville Children's Theatre, Inc.			
Main Office Street & Mailing Address: 1129 Payne Street, Louisville, KY 40204			
Website: www.stageone.org			
Applicant Contact:	Tara Denham	Title:	Development Director
Phone:	(502) 417-1260	Email:	development@stageone.org
Financial Contact:	Callie Minks	Title:	Business Manager
Phone:	(502) 498-2440	Email:	cminks@stageone.org
Organization's Representative who attended NDF Training: Bethany Planton			
GEOGRAPHICAL AREA(S) WHERE PROGRAM ACTIVITIES ARE (WILL BE) PROVIDED			
Program Facility Location(s):	Louisville Free Public Library Branches		
Council District(s):	All	Zip Code(s):	
SECTION 2 - PROGRAM REQUEST & FINANCIAL INFORMATION			
PROGRAM/PROJECT NAME: FY24 Storytellers Performances at Louisville Free Public Library			
Total Request: (\$)	\$ 39,000.00	Total Metro Award (this program) in previous year: (\$)	\$ 0.00
Purpose of Request (check all that apply):			
<input type="checkbox"/> Operating Funds (generally cannot exceed 33% of agency's total operating budget) <input checked="" type="checkbox"/> Programming/services/events for direct benefit to community or qualified individuals <input type="checkbox"/> Capital Project of the organization (equipment, furnishing, building, etc)			
The Following are Required Attachments:			
<input checked="" type="checkbox"/> IRS Exempt Status Determination Letter <input checked="" type="checkbox"/> Current year projected budget <input checked="" type="checkbox"/> Current financial statement <input checked="" type="checkbox"/> Most recent IRS Form 990 or 1120-H <input checked="" type="checkbox"/> Articles of Incorporation (current & signed) <input type="checkbox"/> Cost estimates from proposed vendor if request is for capital expense		<input type="checkbox"/> Signed lease if rent costs are being requested <input checked="" type="checkbox"/> IRS Form W9 <input type="checkbox"/> Evaluation forms if used in the proposed program <input checked="" type="checkbox"/> Annual audit (if required by organization) <input type="checkbox"/> Faith Based Organization Certification Form, if applicable	
For the current fiscal year ending June 30, list all funds appropriated and/or received from Louisville Metro Government for this or any other program or expense, including funds received through Metro Federal Grants, from any department or Metro Council Appropriation (Neighborhood Development Funds). Attach additional sheet if necessary.			
Source:	External Agency Fund	Amount: (\$)	\$ 12,000.00
Source:		Amount: (\$)	
Source:		Amount: (\$)	
Has the applicant contacted the BBB Charity Review for participation? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Has the applicant met the BBB Charity Review Standards? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

SECTION 3 - AGENCY DETAILS

Describe Agency's Vision, Mission and Services:

For the past 77 years, StageOne Family Theatre's mission has been to foster empathy and spark the imagination of young people and their communities through the transformative power of live theatre. Age-appropriate, personally relevant, inspirational theatre experiences are critical to young people's educational experiences. Our goal is to give every young person the knowledge that they belong in the arts and in our theatre spaces, regardless of a family's ability to pay.

Founded in 1946 by members of the Woman's Club of Louisville, StageOne Family Theatre is the city's second-oldest performing arts organization. StageOne has brought theatre's transformative power to the Louisville Metro region with artistic programs, which include mainstage performance series and Storytellers performance series, serving more than 70,000 children, their families, and teachers annually. StageOne strives to have students see themselves and their stories reflected through untold and previously unknown stories, which helps students unpack and process their own experiences.

Our FY24 Mainstage performance series includes BUNNICULA (October 2023), THE BEST CHRISTMAS PAGEANT EVER (Dec. 2023), NUMBER THE STARS (Jan-Feb. 2024), and NATE THE GREAT (March 2024). We craft curriculum materials aligning with state and national standards for educators to engage students before and after the show.

Storytellers performances are a 40-minute interactive, engaging storytime series that incorporates music, movement, reading, and acting to assist children ages 18 months to 8 years develop the building blocks to literacy and a lifelong love of theatre. Local artists bring favorite books to life for audiences while exploring themes of friendship, diversity, community, giving, and gratitude. StageOne intends to provide ten early childhood Storytellers performances at locations across the city.

Kids4Kids is a high-quality performance and tech training opportunity for youth ages 8-18. Under the direction of professional artists (director, choreographer, costume designer, sound engineer, etc.), StageOne engages 25-40 participants as the cast and crew for each production. Participants learn the skills in rehearsals and execute them in a fully-realized show. The cast and crew rehearse for 4-6 weeks with 3-5 rehearsals each week and present 6-9 performances.

In-school residencies integrate theatre into the existing curriculum using state and national standards. Using these guidelines and working with schools and teachers, StageOne offers four one-hour arts-rich lesson plans that bring life lessons to students. Each residency meets the unique needs of any age group, subject, or classroom in various ways. Schools can choose from StageOne's established residencies in math, science, literature, and civics or work with our teaching artists to customize a lesson that works for an individual classroom.

Offered year-round, DramaWorks encourages ages (4 - twelfth graders) and abilities to explore and practice the fundamentals - and the fun - of theatre instruction. Participants build skills in collaboration and performance through imaginative play. StageOne Teaching Artists bring expertise from their artistic fields and training as instructors to provide active ways to encourage imaginative thinking, effective communication, and positive collaboration in their students. Students use theatre games, ensemble-building activities, and rehearsals to use their voices, bodies, and imaginations.

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

SECTION 4 - BOARD OF DIRECTORS AND PAID STAFF

[illegible]

Describe the Board term limit policy:

Number and Tenure of Active Directors: The number of Active Directors that shall comprise the Board of Directors shall not be less than three (3) individuals, and until otherwise changed by an amendment to these Bylaws, shall consist of a minimum of eighteen (18) and maximum of thirty (30) individuals, each of whom shall be elected for a term of three (3) years. Individuals may be re-elected to the Board of Directors for two terms of three (3) years. Once an individual has served two consecutive three-year terms (a total of six (6)), they must roll off for one year. If they would like to return as a board member, they would be required to inform the StageOne Producing Artistic Director of their wishes.

Three Highest Paid Staff Names	Annual Salary
Andrew D. Harris, Producing Artistic Director	\$ 105,000.00
Corey Harrison, Assistant Producing Artistic Director	\$ 77,250.00
Tara Denham, Development Director	\$ 55,000.00

StageOne FY24 Board of Directors

First Name	Last Name	Occupation (If applicable)	Outside Affiliation (If applicable)	Term End Date	Board Office (If applicable)	Committee Assignment(s) (If applicable)
Katelyn	Brown	Esquire	Glenview Trust	FY25	Board Member	Governance
Megan	Cleveland	Esquire	Glenview Trust	FY25	Board Member	
Cathy	Colliver	Marketing Director	Test Double	FY26	Chair	Executive
Sam	Corbett	Consultant	SAM I AM, LLC	FY24	Development Chair	Executive, Governance, Development
Annie	Dutton	Director of Government Relations	Assoc. Builders & Contractors of IN/KY	FY24	Board Member	Marketing
John	Escosa	Sr. Mgr. Audit & Assurance	Deloitte & Touche	FY24	Secretary	Executive, Marketing
Christopher	Gilbert	Tax Partner	PwC	FY24	Treasurer, Finance Committee Chair	Executive, Finance
Jimica	Howard, Ph.D.	Principal (Shelby Academy)	JCPS	FY24	Board Member	Development
Alina	Klimkina	Esquire	Dinsmore	FY25	Board Member	
Peggy M.	Krug	Compliance and Corporate Services Manager	Glenview Trust	FY24	Board Member	Executive
Carol	Lambert	Community Volunteer		FY24	Board Member	Development
Megan	McDougal	Strategic Gifts Officer	Feeding America Kentucky's Heartland	FY26	Board Member	Development
Kyle	Merkle	Senior Vice President, Credit and Risk Managment	PNC	FY25	Board member	Finance
Jane	Prizant	Esquire		FY25	Board Member	Marketing
Claire	Simms	Corporate Responsibility Manager	LG&E	FY24	Vice Chair, Governance Committee Chair	Governance
Glenda	Thome	Community Volunteer		FY24	Board Member	Governance, Development
Angie	Tobias	Esquire		FY26	Marketing Committee Chair	Marketing Committee Chair
Sharon	Yowell	Category Development Manager	Brown-Forman	FY25	Board Member	Marketing
John	Selent		Dinsmore	FY26	Board Member	Development
Ellie	Doty	Chief Marketing Officer	Dolphin Entertainment	FY27	Board Member	Marketing
Markus	Winkler	Manager, HR Information Systems/ Presidnet	Fed Ex/Metro Council	FY27	Board Member	
Leah	Petrokubl	Retired		FY27	Board Member	
Jeanne	Curtis	Chief Development Officer, KY Region	American Red Cross	FY27	Board Member	Finance
Cecelia	Houser	Founder and Managing Partner	C Coach, LLC	FY27	Board Member	Governance, Executive At Large Member
Heather	Stohr	Child Life/Expressive Therapies Manager	Norton Healthcare	FY27	Board Member	

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

SECTION 5 - PROGRAM/PROJECT NARRATIVE

A: Describe the program/project start and end dates, a description of the program/project and applicable data with regards to specific client population the program will address (attach related flyers, planning minutes, designs, event permits, proposals for services/goods, etc.):

StageOne Family Theatre seeks funding for 52 Storyteller performances (2 performances per Metro Council Member) at the 16 Louisville Free Public Library branches. Storytellers performances are a 40-minute interactive, engaging storytime series that incorporates music, movement, reading, and acting to assist children ages eighteen months to eight years in developing building blocks to literacy and a lifelong love of theatre. Our Storytellers program explores stories that represent diverse cultures penned by diverse authors that support social-emotional development. Local performers bring favorite books to life for audiences in a way that's as unique and exciting as the stories themselves. Caregivers and little ones sit on the floor around the performers for a truly immersive theatre experience and participate through group responses and props in semi-staged readings. At the same time, the book is projected on a large screen, accompanied by original music at the piano to set the tone for the event. Audiences help tell the story through music, interaction, and LOTS of imagination!

StageOne will partner with the Louisville Free Public Library to select three books and create activities to accompany performances to be toured at the 16 operating LFPL branches. Each branch will have 2 performance times. Our goal is to make arts accessible by engaging people where they live, supporting a thriving arts and culture community, and highlighting other cultural institutions in our community.

B: Describe specifically how the funding will be spent including identification of funding to sub grantee(s):

Funding will be spent for 2 Storyteller performances per Metro Council member at the 16 Louisville Free Public Library locations.

The budget is broken down into the following:

Contract performers \$15,600

Contract Director \$5,070

Contract Music Director \$5,070

Costumes \$2,730

Props \$1,950

Production \$1,365

Mileage \$1,365

Advertising \$1,950

Administration of the program \$3,900

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

C: If this request is a fundraiser, please detail how the proceeds will be spent:

This request is not a fundraiser.

D: For Expenditure Reimbursement Only – The grant award period begins with the Metro Council approval date and ends on June 30 of Metro fiscal year in which the grant is approved. If any part of this funding request is for funds to be spent before the grant award period, identify the applicable circumstances:

☒ The funding request is a reimbursement of the following expenditures that will probably be incurred after the application date, but prior to the execution of the grant agreement:

- ✓ If selecting this option, the invoice, receipt and payment documentation should not be available as of the date of this application.

The Grantee will be required to submit financial reporting in accordance with the reporting schedule provided in the grant agreement.

☐ Reimbursements should not be made before application date unless an emergency can be demonstrated by the primary council sponsor. The funding request is a reimbursement of the following expenditures (attach invoices or proof of payment):

- ✓ Attach a copy of invoices and/or receipts to provide proof of purchase of activities associated with the work plan identified in this application.
- ✓ Attach a copy of cancelled checks to provide proof of payment of the invoices or receipts associated with the work plan identified in this application.

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

E: Describe the program's benefits to those being served (measurable outcomes). Include the program's process for collecting data and the indicators that will be tracked to measure the benefits to those being served:

JCPS Brigance Kindergarten Readiness Screener results show that JCPS has seen a sharp drop-off in kindergarten readiness during the COVID-19 pandemic. From 2021 to 2023, the percentage of JCPS students ready for kindergarten has gone from 51.6% to 43%.

Social-emotional learning is defined by five key competencies: self-awareness, self-management, social awareness, relationship skills, and responsible decision-making. In over 200 studies, students with access to social-emotional learning interventions demonstrate an increase in academic performance by an average of 11% over students without those interventions.

StageOne's Storytellers performances create stronger learners in schools by building these social-emotional skills. StageOne will develop performances that address the current needs of students based on the 2020 JCPS Vision:

GOAL: Deeper Learning. Each student will progress toward mastery of both academic standards and the development of capacities and dispositions necessary for success in college, career, community, and life.

Strategy 1.1.3 Provide Equitable Access. Develop and improve systems and practices to recognize student strengths and provide equitable access to engaging learning opportunities, supports, and resources.

Strategy 1.1.6 Strengthen Early Childhood Education. To significantly increase kindergarten readiness, create a comprehensive early childhood education plan that addresses the improvement and expansion of JCPS programs; recruitment, retention, and professional development of educators; expansion of JCPS programs; recruitment, retention, and professional development of educators; expansion of summer kindergarten readiness camps; community partnerships; and communications, support, and outreach to parents and caregivers.

F: Briefly describe any existing collaborative relationships the organization has with other community organizations. Describe what those partners are bringing to the relationship in general and to this program/project specifically.

StageOne has a long history of collaborative relationships with organizations in Louisville Metro. We partner with numerous local organizations for joint programming, cross-promotion, training, scholarships, and community engagement.

StageOne collaborates closely with Jefferson County Public Schools in all of our work, helping them to meet curriculum goals, supporting social-emotional learning, and enabling as many students as possible to participate in our productions. StageOne also has long-standing relationships with various schools and organizations, including the Islamic School of Louisville Nur Islamic School of Louisville, the Archdiocese of Louisville, and the Meredith-Dunn School.

This season, StageOne will provide six other public early childhood Storytellers performances in partnership with local organizations, including the Waterfront Botanical Gardens, KMAC Museum, Kentucky Science Center, Locus Grove, Frazier History Museum, and more, for over 2,000 audience members annually. Public performances are offered at 10 a.m. and 11:30 a.m. on a Saturday each month from October through March.

We are developing more public-facing programming this season, starting with collaborating with the Kentucky Performing Arts and the Louisville Orchestra to present "Snowy Day and Other Stories by Ezra Jack Keats" on December 23.

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

SECTION 6 - PROGRAM/PROJECT BUDGET SUMMARY

THE PROGRAM/PROJECT BUDGET SHOULD REALISTICALLY ESTIMATE WHAT AMOUNT IS NEEDED FROM METRO GOVERNMENT AND WHAT IS EXPECTED FROM OTHER SOURCES.

Program/Project Expenses	Column 1	Column 2	Column (1+2)=3
	Proposed Metro Funds	Non- Metro Funds	Total Funds
A: Personnel Costs Including Benefits			\$ 0.00
B: Rent/Utilities			\$ 0.00
C: Office Supplies			\$ 0.00
D: Telephone			\$ 0.00
E: In-town Travel	\$ 1,365.00		\$ 1,365.00
F: Client Assistance (See Detailed List on Page 8)			\$ 0.00
G: Professional Service Contracts	\$ 25,740.00		\$ 25,740.00
H: Program Materials	\$ 6,045.00		\$ 6,045.00
I: Community Events & Festivals (See Detailed List on Page 8)			\$ 0.00
J: Machinery & Equipment			\$ 0.00
K: Capital Project			\$ 0.00
L: Other Expenses (See Detailed List on Page 8)	\$ 5,850.00		\$ 5,850.00
*TOTAL PROGRAM/PROJECT FUNDS	\$ 39,000.00	\$ 0.00	\$ 39,000.00
% of Program Budget	100.00%	0.00%	100%

List funding sources for total program/project costs in Column 2, Non-Metro Funds:

Other State, Federal or Local Government	\$ 0.00
United Way	\$ 0.00
Private Contributions (do not include individual donor names)	\$ 0.00
Fees Collected from Program Participants	\$ 0.00
Other (please specify)	\$ 0.00
Total Revenue for Columns 2 Expenses **	\$ 0.00

*Total of Column 1 MUST match "Total Request on Page 1, Section 2"

**Must equal or exceed total in column 2.

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

Detail for Client Assistance, Community Events & Festivals or Other Expenses shown on Page 7 (circle one and use multiple sheets if necessary)	Column 1	Column 2	Column (1 + 2)=3
	Proposed Metro Funds	Non-Metro Funds	Total Funds
Advertising	\$ 1,950.00		\$ 1,950.00
Administration of the program	\$ 3,900.00		\$ 3,900.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
			\$ 0.00
Total	\$ 5,850.00	\$ 0.00	\$ 5,850.00

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

Detail of In-Kind Contributions for this PROGRAM only: Includes Volunteers, Space, Utilities, etc. (Include anything not bought with cash revenues of the agency).

Donor*/Type of Contribution	Value of Contribution	Method of Valuation
<i>Total Value of In-Kind</i> <i>(to match Program Budget Line Item.</i> Volunteer Contribution & Other In Kind)	\$ 0.00	

*** DONOR INFORMATION REFERS TO WHO MADE THE IN KIND CONTRIBUTION. VOLUNTEERS NEED NOT BE LISTED INDIVIDUALLY, BUT GROUPED TOGETHER ON ONE LINE AS A TOTAL NOTING HOW MANY HOURS PER PERSON PER WEEK**

Agency Fiscal Year Start Date: 06/01/2023

Does your Agency anticipate a significant increase or decrease in your budget from the current fiscal year to the budget projected for next fiscal year? NO ☒ YES ☐

If YES, please explain:

LOUISVILLE METRO COUNCIL NEIGHBORHOOD DEVELOPMENT FUND APPLICATION

SECTION 7 - CERTIFICATIONS & ASSURANCES

By signing Section 7 of the Grant Application, the authorized official signing for the applicant organization certifies and assures to the best of his or her knowledge and/or belief the following Assurances and Certifications. If there is any reason why one or more of the assurances or certifications listed cannot be certified or assured, please explain in writing and attach to this application.

Standard Assurances

1. Applicant understands this application and its attachments as well as any resulting grant agreement, reports and proof of expenditure is subject to Kentucky's open records law.
2. Applicant understands if the grant agreement is not returned to Louisville Metro within 90 days of its mailing to the applicant, the approval is automatically revoked and the funds will not be disbursed to our organization.
3. Applicant and any sub grantee will give Louisville Metro Government access to and the right to examine all paper or electronic records related to the awarded grant for up to five years of the grant agreement date.
4. Applicant assures compliance with the grant requirements and will monitor the performance of any third party (sub-grantee).
5. The Agency is in good standing with the Kentucky Secretary of State, Louisville Metro Government, the Jefferson County Revenue Commission, the Internal Revenue Service, and the Louisville Metro Human Relations Commission.
6. Applicant understands failure to provide the services, programs, or projects included in the agreement will result in funds being withheld or requested to be returned if previously disbursed.
7. Applicant understands they must return to Louisville Metro any unexpended funds by July 31 following the Metro Louisville's fiscal year end.
8. Applicant understands they must provide proof of all expenditures (canceled checks, receipts, paid invoices). The Applicant understands the failure to provide proof of expenditures as required in the grant agreement could result in funding being withheld or request to be returned if previously disbursed.
9. Applicant understands if this application is approved, the grant agreement will identify an award period that begins with the Metro Council approval date, and will end with June 30 of the fiscal year in which the grant is approved. Expenditures associated with this award expected to occur prior to the award period (approval date) must be disclosed in this application in order to be considered compliant with the grant agreement.
10. Applicant understands if we choose to incur expenditures prior to the approval of the application by the Metro Council, there is no guarantee that funding will be reimbursed, as the Council may choose not to award the application.
11. Applicant will establish safeguards to prohibit employees or any person that receives compensation from awarded funds from using their position for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.

Standard Certifications

1. The Agency certifies it will not use Louisville Metro Government funds for any religious, political or fraternal Activities.
2. The Agency has a written Affirmative Action/Equal Opportunity Policy.
3. The Agency does not discriminate in employment or in provision of any service/program/activity/event based on age, color, disabled status, national origin, race, religion, sex, gender identity or sexual orientation, or Vietnam era veteran status.
4. The Agency certifies it will not require clients, recipients, or beneficiaries to participate in religious, political, fraternal or like activities in order to receive services/benefits provided with Louisville Metro Government funds.
5. The Agency understands the Americans with Disabilities Act (ADA) and makes reasonable accommodations.

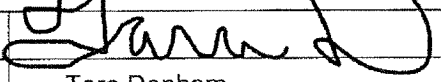
Relationship Disclosure: List below any relationship you or any member of your Board of Directors or employees has with any Councilperson, Councilperson's family, Councilperson's staff or any Louisville Metro Government employee.

Menkus Winkler is a volunteer board member for stage one.

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SECTION 8 - CERTIFICATIONS & ASSURANCES

I certify under the penalty of law the information in this application (including, without limitation, "Certifications and Assurances") is accurate to the best of my knowledge. I am aware my organization will not be eligible for funding if investigation at any time shows falsification. If falsification is shown after funding has been approved, any allocations already received and expended are subject to be repaid. I further certify that I am legally authorized to sign this application for the applying organization and have initialed each page of the application.

Signature of Legal Signatory: 		Date:	10/9/2023
Legal Signatory: (please print): Tara Denham		Title:	Development Director
Phone:	502.417.1260	Extension:	
Email:	tdenham@stageone.org		

Internal Revenue Service

Department of the Treasury

District
Director

P.O. Box 2508, Cincinnati, OH 45201

*Louisville Childrens Theater, Inc.
Stage One
721 West Main St.
Louisville, KY 40202

Person to Contact:
Dale Pepper
Telephone Number:
(513) 684-3578
Refer Reply to:
EP/EO
Date:
SEP 18 1986

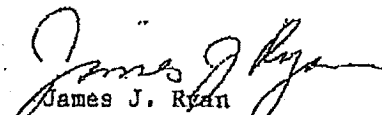
Dear Sir or Madam:

This is in response to your letter of September 4, 1986.

Our records show that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Also, you are not a private foundation because you are described in section 170(b)(1)(A)(vi) of the Code. Contributions to you are deductible by the donor as provided in section 170 of the Code.

Please call the person whose name and telephone number appear above if you have any questions on this matter.

Sincerely yours,


James J. Ryan
District Director

tax id

61-0466715

StageOne Family Theatre
Annual Budget
Year Ending May 31, 2024

Revenues	
Ticket	\$441,500
Education	\$188,000
Contributed	\$967,643
Other	\$10,000
Total Revenue	\$1,607,143
Expenses	
Staff Wages and Benefits	\$762,794
Advertising	\$13,000
Contract Artistic Staff	\$206,826
Contract Design Staff	\$72,106
Production Materials and Supplies	\$92,475
Venue	\$104,916
Occupancy	\$99,951
Insurance	\$19,749
Office and Education	\$88,292
Professional Fees	\$128,712
Equipment Rental	\$2,830
Other	\$19,148
Total Expenses	\$1,610,799

StageOne Family Theatre
STATEMENTS OF FINANCIAL POSITION
July 31, 2023 and May 31, 2023

	<u>July 31, 2023</u>	<u>May 31, 2023</u>
Assets		
Current assets		
Cash and cash equivalents	\$ 423,694.99	\$ 500,694.41
Accounts receivable, net	12,050.00	9,382.50
Contributions receivable	130,918.51	114,651.27
Other current assets	61,005.39	99,355.02
Investments	30,078.92	30,050.62
Total current assets	<u>657,747.81</u>	<u>754,133.82</u>
Property and equipment		
Leasehold improvements	65,963.95	65,963.95
Furniture, fixtures and equipment	116,434.49	116,434.49
Computer hardware and software	42,483.14	42,483.14
Vehicles	9,455.00	9,455.00
Costumes and props	25,759.33	25,759.33
Total property and equipment	<u>260,095.91</u>	<u>260,095.91</u>
Less accumulated depreciation	<u>234,084.72</u>	<u>232,984.72</u>
Net property and equipment	<u>26,011.19</u>	<u>27,111.19</u>
Cash-designated		
Cash-designated	489,900.00	489,900.00
Total Cash-designated	<u>489,900.00</u>	<u>489,900.00</u>
Intangible assets		
Intangible assets	15,050.00	15,050.00
Less accumulated amortization	<u>15,050.00</u>	<u>15,050.00</u>
Total intangible assets	<u>0.00</u>	<u>0.00</u>
Total assets	<u>\$ 1,173,659.00</u>	<u>\$ 1,271,145.01</u>

These financial statements have not been audited, reviewed, or compiled and therefore no assurance is provided on them. Selected information – substantially all disclosures and the statement of cash flows required by generally accepted accounting principles are not included.

StageOne Family Theatre
STATEMENTS OF FINANCIAL POSITION
July 31, 2023 and May 31, 2023

	<u>July 31, 2023</u>	<u>May 31, 2023</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities		
Accounts payable	1,760.86	16,419.68
Other current liabilities	79,422.28	90,945.03
Deferred revenue	0.00	77,159.80
Total current liabilities	<u>81,183.14</u>	<u>184,524.51</u>
Long-term liabilities		
Other long-term liabilities	495,728.00	497,864.00
Total long-term liabilities	<u>495,728.00</u>	<u>497,864.00</u>
Total liabilities	<u>576,911.14</u>	<u>682,388.51</u>
Net assets		
Net assets with and without restrictions		
Net assets without donor restrictions	540,424.50	695,643.96
Net assets with donor restrictions	48,332.00	48,332.00
Change in net assets	7,991.36	(155,219.46)
Total net assets	<u>596,747.86</u>	<u>588,756.50</u>
Total liabilities and net assets	<u>\$ 1,173,659.00</u>	<u>\$ 1,271,145.01</u>

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	Current Month	Year to Date	Annual Budget	Remaining
Revenue				
Ticket revenue				
Ticket sales	\$ 8,518.00	\$ 9,500.00	\$ 420,000.00	410,500.00
Novelty sales	429.25	429.25	5,000.00	4,570.75
Membership revenue	710.00	1,706.00	16,500.00	14,794.00
Total ticket revenue	9,657.25	11,635.25	441,500.00	429,864.75
Education revenue				
Classroom teaching fees	400.00	5,100.00	50,000.00	44,900.00
Other education fees	0.00	1,500.00	18,000.00	16,500.00
Camp revenue	418.60	91,584.45	120,000.00	28,415.55
Total education revenue	818.60	98,184.45	188,000.00	89,815.55
Contributed revenue				
Board contributions	2,502.00	3,202.00	40,000.00	36,798.00
Individual contributions	3,335.01	3,633.01	80,000.00	76,366.99
Corporate contributions	25,000.00	25,000.00	334,050.00	309,050.00
Foundation contributions	15,760.00	96,260.00	168,850.00	72,590.00
Non-government agency contribution	0.00	0.00	50,000.00	50,000.00
Governmental support	0.00	12,000.00	86,693.00	74,693.00
Fund raising events - various	0.00	0.00	44,000.00	44,000.00
Funds for the Arts	0.00	250.00	164,050.00	163,800.00
Total contributed revenue	46,597.01	140,345.01	967,643.00	827,297.99
Other income				
Rental income - props, sets	0.00	200.00	1,000.00	800.00
Rental income - warehouse	250.00	250.00	1,000.00	750.00
Interest and dividend income	22.80	28.30	3,000.00	2,971.70
Miscellaneous income	0.00	632.10	5,000.00	4,367.90
Total other income	272.80	1,110.40	10,000.00	8,889.60
Total revenue	57,345.66	251,275.11	1,607,143.00	1,355,867.89

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Expenses				
Employee expenses				
Salary and wages	48,951.00	106,924.29	627,293.00	520,368.71
Payroll taxes	5,802.84	11,525.11	50,395.00	38,869.89
Employee benefits	3,755.08	8,535.10	64,014.00	55,478.90
Staff parking	1,224.00	2,084.00	14,600.00	12,516.00
Workers' compensation insurance	191.94	1,130.79	9,213.00	8,082.21
Total employee expenses	<u>59,924.86</u>	<u>130,199.29</u>	<u>765,515.00</u>	<u>635,315.71</u>
Advertising				
Advertising - print	0.00	0.00	4,500.00	4,500.00
Advertising - radio and TV	0.00	0.00	5,500.00	5,500.00
Advertising - social media	133.62	267.24	3,000.00	2,732.76
Total advertising	<u>133.62</u>	<u>267.24</u>	<u>13,000.00</u>	<u>12,732.76</u>
Artistic staff				
Salary and wages - adult performers	350.00	425.00	96,030.00	95,605.00
Payroll taxes - adult performers	0.00	0.00	7,792.00	7,792.00
Contract choreographer	1,000.00	1,000.00	6,450.00	5,450.00
Contract perform - children	0.00	0.00	4,400.00	4,400.00
Contract director	0.00	0.00	11,600.00	11,600.00
Contract stage manager	0.00	0.00	27,950.00	27,950.00
Employee benefits-adult per	0.00	0.00	40,499.00	40,499.00
Performers and artists meals	0.00	0.00	600.00	600.00
Performers and artists travel	0.00	0.00	1,155.00	1,155.00
Contract music director	975.00	1,150.00	10,350.00	9,200.00
Total artistic staff	<u>2,325.00</u>	<u>2,575.00</u>	<u>206,826.00</u>	<u>204,251.00</u>
Design staff				
Contract costume designer	0.00	0.00	7,900.00	7,900.00
Contract sound designer	1,000.00	1,500.00	7,900.00	6,400.00
Contract scenic designer	1,000.00	1,500.00	7,200.00	5,700.00
Contract lighting designer	1,000.00	1,500.00	7,900.00	6,400.00
Other production staff	0.00	0.00	2,700.00	2,700.00
Contract seasonal production	1,414.67	1,414.67	35,786.00	34,371.33
Total design staff	<u>4,414.67</u>	<u>5,914.67</u>	<u>69,386.00</u>	<u>63,471.33</u>
Production materials and supplies				
Set materials	1,112.19	1,112.19	11,750.00	10,637.81
Costume materials	631.84	2,362.28	13,000.00	10,637.72
Props	352.79	870.12	7,250.00	6,379.88
Sound materials	190.78	190.78	2,500.00	2,309.22

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	Current Month	Year to Date	Annual Budget	Remaining
Lighting materials	0.00	0.00	3,500.00	3,500.00
Small tools expense	0.00	0.00	500.00	500.00
Hardware & shop supplies	13.76	40.62	1,900.00	1,859.38
Stage management supplies	0.00	0.00	575.00	575.00
Blueprints and drawings	0.00	0.00	850.00	850.00
Gas and oil	0.00	0.00	350.00	350.00
Maintenance and repairs - shop and office	0.00	238.50	1,000.00	761.50
Maintenance and repairs - vehicle and equipment	0.00	0.00	1,000.00	1,000.00
Miscellaneous expenses	12.64	12.64	6,980.00	6,967.36
Paint and paint supplies	0.00	0.00	1,570.00	1,570.00
Laundry and dry cleaning	0.00	0.00	1,750.00	1,750.00
Special effects	0.00	0.00	600.00	600.00
Production rights and royalties	0.00	11,060.95	37,400.00	26,339.05
Total production materials and supplies	2,314.00	15,888.08	92,475.00	76,586.92
Venue costs				
Venue production labor	0.00	0.00	27,476.00	27,476.00
Security and accessibility service	0.00	0.00	20,000.00	20,000.00
Venue rent - public shows	0.00	0.00	14,700.00	14,700.00
Venue rent - student matinees	0.00	0.00	31,725.00	31,725.00
Venue rent - rehearsals/tech	0.00	0.00	11,015.00	11,015.00
Total venue costs	0.00	0.00	104,916.00	104,916.00
Occupancy expenses				
Rent - office	2,200.00	4,400.00	26,400.00	22,000.00
Rent - warehouse	4,100.00	8,200.00	49,200.00	41,000.00
Utilities	934.55	1,227.78	11,728.00	10,500.22
Trash removal	111.58	223.44	1,700.00	1,476.56
Telephone and internet	1,571.13	2,450.68	10,923.00	8,472.32
Total occupancy expenses	8,917.26	16,501.90	99,951.00	83,449.10
Insurance expenses				
General liability insurance	0.00	1,598.90	16,704.00	15,105.10
Directors' and officers' liability	253.75	507.50	3,045.00	2,537.50
Total insurance expenses	253.75	2,106.40	19,749.00	17,642.60
Office and education expenses				
Teachers and instructors	16,118.67	30,459.34	36,435.00	5,975.66
Videography services	0.00	0.00	600.00	600.00
Graphic design services	0.00	0.00	2,000.00	2,000.00
Books and classroom supplies	109.78	606.90	1,950.00	1,343.10
Postage	0.00	767.16	2,624.00	1,856.84

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	Current Month	Year to Date	Annual Budget	Remaining
Office supplies	419.49	534.25	2,500.00	1,965.75
Dues & subscriptions	427.76	1,056.94	4,116.00	3,059.06
Web hosting services	192.00	611.00	2,788.00	2,177.00
Computer services	956.41	1,912.82	11,265.00	9,352.18
Printing serv other than advertising	0.00	1,089.00	19,839.00	18,750.00
Employee travel	0.00	0.00	1,500.00	1,500.00
EE conf & travel-out of town	0.00	0.00	875.00	875.00
Meals and entertainment	21.87	313.67	1,800.00	1,486.33
Total office and education expenses	18,245.98	37,351.08	88,292.00	50,940.92
Professional fees				
Audit and tax services	7,300.00	13,600.00	18,000.00	4,400.00
Finance and accounting services	0.00	0.00	39,000.00	39,000.00
Legal and other professional services	1,650.00	10,650.00	28,000.00	17,350.00
Payroll processing services	841.04	1,998.93	12,245.00	10,246.07
Tessitura fees	1,119.50	3,038.50	31,467.00	28,428.50
Total professional fees	10,910.54	29,287.43	128,712.00	99,424.57
Equipment rental				
Office machine and equipment rentals	0.00	0.00	250.00	250.00
Shop equipment rentals	0.00	32.85	360.00	327.15
Vehicle rentals	493.86	627.92	2,220.00	1,592.08
Total equipment rental	493.86	660.77	2,830.00	2,169.23
Other expenses				
Interest	0.00	0.00	11,248.00	11,248.00
Bank charges	13.85	50.86	900.00	849.14
Credit card fees	653.09	1,381.03	7,000.00	5,618.97
Depreciation	550.00	1,100.00	20,000.00	18,900.00
Total other expenses	1,216.94	2,531.89	39,148.00	36,616.11
Total expenses	109,150.48	243,283.75	1,630,800.00	1,387,516.25
Change in net assets	<u>\$ (51,804.82)</u>	<u>\$ 7,991.36</u>	<u>\$ (23,657.00)</u>	<u>(31,648.36)</u>

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Revenue				
Ticket revenue				
Novelty sales	429.25	429.25	0.00	(429.25)
Membership revenue	0.00	42.00	16,500.00	16,458.00
Total ticket revenue	<u>429.25</u>	<u>471.25</u>	<u>16,500.00</u>	<u>16,028.75</u>
Contributed revenue				
Funds for the Arts	0.00	250.00	0.00	(250.00)
Total contributed revenue	<u>0.00</u>	<u>250.00</u>	<u>0.00</u>	<u>(250.00)</u>
Other income				
Interest and dividend income	22.80	28.30	3,000.00	2,971.70
Miscellaneous income	0.00	632.10	5,000.00	4,367.90
Total other income	<u>22.80</u>	<u>660.40</u>	<u>8,000.00</u>	<u>7,339.60</u>
Total revenue	<u>452.05</u>	<u>1,381.65</u>	<u>24,500.00</u>	<u>23,118.35</u>

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	Current Month	Year to Date	Annual Budget	Remaining
Expenses				
Employee expenses				
Salary and wages	14,790.48	34,264.79	627,293.00	593,028.21
Payroll taxes	1,151.94	2,706.31	47,675.00	44,968.69
Employee benefits	1,880.85	4,311.70	64,014.00	59,702.30
Staff parking	1,224.00	2,084.00	14,600.00	12,516.00
Workers' compensation insurance	191.94	1,130.79	9,213.00	8,082.21
Total employee expenses	19,239.21	44,497.59	762,795.00	718,297.41
Production materials and supplies				
Miscellaneous expenses	0.00	0.00	6,980.00	6,980.00
Total production materials and supplies	0.00	0.00	6,980.00	6,980.00
Occupancy expenses				
Rent - office	0.00	2,200.00	26,400.00	24,200.00
Rent - warehouse	4,100.00	0.00	0.00	0.00
Trash removal	111.58	223.44	0.00	(223.44)
Telephone and internet	1,383.16	2,074.74	10,923.00	8,848.26
Total occupancy expenses	5,594.74	4,498.18	37,323.00	32,824.82
Insurance expenses				
General liability insurance	0.00	1,598.90	16,704.00	15,105.10
Directors' and officers' liability	253.75	507.50	3,045.00	2,537.50
Total insurance expenses	253.75	2,106.40	19,749.00	17,642.60
Office and education expenses				
Books and classroom supplies	92.20	92.20	0.00	(92.20)
Postage	0.00	767.16	2,624.00	1,856.84
Office supplies	419.49	506.11	2,500.00	1,993.89
Dues & subscriptions	81.67	689.66	4,116.00	3,426.34
Web hosting services	192.00	611.00	2,788.00	2,177.00
Computer services	956.41	1,912.82	11,265.00	9,352.18
Printing serv other than advertising	0.00	0.00	19,839.00	19,839.00
Employee travel	0.00	0.00	1,500.00	1,500.00
EE conf & travel-out of town	0.00	0.00	875.00	875.00
Meals and entertainment	21.87	219.47	1,800.00	1,580.53
Total office and education expenses	1,763.64	4,798.42	47,307.00	42,508.58
Professional fees				
Audit and tax services	7,300.00	13,600.00	18,000.00	4,400.00
Finance and accounting services	0.00	0.00	39,000.00	39,000.00
Legal and other professional services	0.00	0.00	28,000.00	28,000.00
Payroll processing services	841.04	1,998.93	12,245.00	10,246.07

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	Current Month	Year to Date	Annual Budget	Remaining
Tessitura fees	160.00	2,079.00	31,467.00	29,388.00
Total professional fees	8,301.04	17,677.93	128,712.00	111,034.07
Equipment rental				
Office machine and equipment rentals	0.00	0.00	250.00	250.00
Vehicle rentals	0.00	0.00	2,220.00	2,220.00
Total equipment rental	0.00	0.00	2,470.00	2,470.00
Other expenses				
Interest	0.00	0.00	11,248.00	11,248.00
Bank charges	13.85	50.86	900.00	849.14
Credit card fees	653.09	1,381.03	7,000.00	5,618.97
Depreciation	550.00	1,100.00	20,000.00	18,900.00
Total other expenses	1,216.94	2,531.89	39,148.00	36,616.11
Total expenses	36,369.32	76,110.41	1,044,484.00	968,373.59
Change in net assets	\$ (35,917.27)	\$ (74,728.76)	\$ (1,019,984.00)	(945,255.24)

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	Current Month	Year to Date	Annual Budget	Remaining
Revenue				
Ticket revenue				
Membership revenue	0.00	582.00	0.00	(582.00)
Total ticket revenue	0.00	582.00	0.00	(582.00)
Contributed revenue				
Board contributions	2,502.00	3,202.00	40,000.00	36,798.00
Individual contributions	3,335.01	3,633.01	80,000.00	76,366.99
Corporate contributions	25,000.00	25,000.00	334,050.00	309,050.00
Foundation contributions	15,760.00	96,260.00	168,850.00	72,590.00
Non-government agency contribution	0.00	0.00	50,000.00	50,000.00
Governmental support	0.00	12,000.00	86,693.00	74,693.00
Fund raising events - various	0.00	0.00	44,000.00	44,000.00
Funds for the Arts	0.00	0.00	164,050.00	164,050.00
Total contributed revenue	46,597.01	140,095.01	967,643.00	827,547.99
Total revenue	46,597.01	140,677.01	967,643.00	826,965.99

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Expenses				
Employee expenses				
Salary and wages	4,480.31	7,959.97	0.00	(7,959.97)
Payroll taxes	376.91	644.51	0.00	(644.51)
Employee benefits	42.87	90.49	0.00	(90.49)
Total employee expenses	<u>4,900.09</u>	<u>8,694.97</u>	<u>0.00</u>	<u>(8,694.97)</u>
Office and education expenses				
Graphic design services	0.00	0.00	2,000.00	2,000.00
Office supplies	0.00	21.19	0.00	(21.19)
Dues & subscriptions	150.00	150.00	0.00	(150.00)
Total office and education expenses	<u>150.00</u>	<u>171.19</u>	<u>2,000.00</u>	<u>1,828.81</u>
Professional fees				
Legal and other professional services	1,650.00	10,650.00	0.00	(10,650.00)
Total professional fees	<u>1,650.00</u>	<u>10,650.00</u>	<u>0.00</u>	<u>(10,650.00)</u>
Total expenses	<u>6,700.09</u>	<u>19,516.16</u>	<u>2,000.00</u>	<u>(17,516.16)</u>
Change in net assets	<u>\$ 39,896.92</u>	<u>\$ 121,160.85</u>	<u>\$ 965,643.00</u>	<u>844,482.15</u>

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Gala

StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

STATEMENTS OF ACTIVITIES

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Production

StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Revenue				
Ticket revenue				
Ticket sales	\$ 0.00	\$ 112.00	\$ 420,000.00	419,888.00
Total ticket revenue	<u>0.00</u>	<u>112.00</u>	<u>420,000.00</u>	<u>419,888.00</u>
Other income				
Rental income - props, sets	0.00	200.00	1,000.00	800.00
Rental income - warehouse	250.00	250.00	1,000.00	750.00
Total other income	<u>250.00</u>	<u>450.00</u>	<u>2,000.00</u>	<u>1,550.00</u>
Total revenue	<u>250.00</u>	<u>562.00</u>	<u>422,000.00</u>	<u>421,438.00</u>

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Gaming activities

StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

STATEMENTS OF ACTIVITIES

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Expenses				
Employee expenses				
Salary and wages	16,393.84	33,148.12	0.00	(33,148.12)
Payroll taxes	2,399.25	3,919.87	2,720.00	(1,199.87)
Employee benefits	1,384.37	2,769.49	0.00	(2,769.49)
Total employee expenses	<u>20,177.46</u>	<u>39,837.48</u>	<u>2,720.00</u>	<u>(37,117.48)</u>
Artistic staff				
Salary and wages - adult performers	350.00	425.00	96,030.00	95,605.00
Payroll taxes - adult performers	0.00	0.00	7,792.00	7,792.00
Contract choreographer	1,000.00	1,000.00	6,450.00	5,450.00
Contract perform - children	0.00	0.00	4,400.00	4,400.00
Contract stage manager	0.00	0.00	27,950.00	27,950.00
Employee benefits-adult per	0.00	0.00	40,499.00	40,499.00
Performers and artists meals	0.00	0.00	600.00	600.00
Performers and artists travel	0.00	0.00	1,155.00	1,155.00
Contract music director	975.00	975.00	10,350.00	9,375.00
Total artistic staff	<u>2,325.00</u>	<u>2,400.00</u>	<u>195,226.00</u>	<u>192,826.00</u>
Design staff				
Contract costume designer	0.00	0.00	7,900.00	7,900.00
Contract sound designer	1,000.00	1,500.00	7,900.00	6,400.00
Contract scenic designer	1,000.00	1,500.00	7,200.00	5,700.00
Contract lighting designer	1,000.00	1,500.00	7,900.00	6,400.00
Other production staff	0.00	0.00	2,700.00	2,700.00
Contract seasonal production	1,414.67	1,414.67	35,786.00	34,371.33
Total design staff	<u>4,414.67</u>	<u>5,914.67</u>	<u>69,386.00</u>	<u>63,471.33</u>
Production materials and supplies				
Set materials	0.00	0.00	11,750.00	11,750.00
Costume materials	104.10	200.29	13,000.00	12,799.71
Props	0.00	0.00	7,250.00	7,250.00
Sound materials	0.00	0.00	2,500.00	2,500.00
Lighting materials	0.00	0.00	3,500.00	3,500.00
Small tools expense	0.00	0.00	500.00	500.00
Hardware & shop supplies	0.00	26.86	1,900.00	1,873.14
Stage management supplies	0.00	0.00	575.00	575.00
Blueprints and drawings	0.00	0.00	850.00	850.00
Maintenance and repairs - shop and of- fice	0.00	238.50	1,000.00	761.50
Maintenance and repairs - vehicle and equipment	0.00	0.00	1,000.00	1,000.00

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	Current Month	Year to Date	Annual Budget	Remaining
Paint and paint supplies	0.00	0.00	1,570.00	1,570.00
Laundry and dry cleaning	0.00	0.00	1,750.00	1,750.00
Special effects	0.00	0.00	600.00	600.00
Production rights and royalties	0.00	4,540.00	37,400.00	32,860.00
Total production materials and supplies	104.10	5,005.65	85,145.00	80,139.35
Venue costs				
Venue production labor	0.00	0.00	27,476.00	27,476.00
Security and accessibility service	0.00	0.00	20,000.00	20,000.00
Venue rent - public shows	0.00	0.00	14,700.00	14,700.00
Venue rent - student matinees	0.00	0.00	31,725.00	31,725.00
Venue rent - rehearsals/tech	0.00	0.00	11,015.00	11,015.00
Total venue costs	0.00	0.00	104,916.00	104,916.00
Occupancy expenses				
Rent - office	2,200.00	2,200.00	0.00	(2,200.00)
Rent - warehouse	0.00	8,200.00	49,200.00	41,000.00
Utilities	934.55	1,227.78	11,728.00	10,500.22
Trash removal	0.00	0.00	1,700.00	1,700.00
Telephone and internet	187.97	375.94	0.00	(375.94)
Total occupancy expenses	3,322.52	12,003.72	62,628.00	50,624.28
Office and education expenses				
Videography services	0.00	0.00	600.00	600.00
Books and classroom supplies	(109.93)	(109.93)	0.00	109.93
Office supplies	0.00	6.95	0.00	(6.95)
Dues & subscriptions	196.09	217.28	0.00	(217.28)
Total office and education expenses	86.16	114.30	600.00	485.70
Equipment rental				
Shop equipment rentals	0.00	32.85	360.00	327.15
Vehicle rentals	0.00	134.06	0.00	(134.06)
Total equipment rental	0.00	166.91	360.00	193.09
Total expenses	30,429.91	65,442.73	520,981.00	455,538.27
Change in net assets	<u>\$ (30,179.91)</u>	<u>\$ (64,880.73)</u>	<u>\$ (98,981.00)</u>	<u>(34,100.27)</u>

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Expenses				
Employee expenses				
Salary and wages	3,400.00	7,528.57	0.00	(7,528.57)
Payroll taxes	260.10	445.89	0.00	(445.89)
Employee benefits	446.99	894.73	0.00	(894.73)
Total employee expenses	<u>4,107.09</u>	<u>8,869.19</u>	<u>0.00</u>	<u>(8,869.19)</u>
Advertising				
Advertising - print	0.00	0.00	4,500.00	4,500.00
Advertising - radio and TV	0.00	0.00	5,500.00	5,500.00
Advertising - social media	133.62	267.24	3,000.00	2,732.76
Total advertising	<u>133.62</u>	<u>267.24</u>	<u>13,000.00</u>	<u>12,732.76</u>
Office and education expenses				
Printing serv other than advertising	0.00	1,089.00	0.00	(1,089.00)
Total office and education expenses	<u>0.00</u>	<u>1,089.00</u>	<u>0.00</u>	<u>(1,089.00)</u>
Total expenses	<u>4,240.71</u>	<u>10,225.43</u>	<u>13,000.00</u>	<u>2,774.57</u>
Change in net assets	<u>\$ (4,240.71)</u>	<u>\$ (10,225.43)</u>	<u>\$ (13,000.00)</u>	<u>(2,774.57)</u>

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Year to Date</u>	<u>Remaining</u>
Expenses		
Production materials and supplies		
Production rights and royalties	1,200.00	(1,200.00)
Total production materials and supplies	<u>1,200.00</u>	<u>(1,200.00)</u>
Total expenses	<u>1,200.00</u>	<u>(1,200.00)</u>
Change in net assets	<u>\$ (1,200.00)</u>	<u>1,200.00</u>

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Revenue				
Ticket revenue				
Novelty sales	0.00	0.00	5,000.00	5,000.00
Total ticket revenue	<u>0.00</u>	<u>0.00</u>	<u>5,000.00</u>	<u>5,000.00</u>
Education revenue				
Classroom teaching fees	400.00	5,100.00	50,000.00	44,900.00
Other education fees	0.00	1,500.00	18,000.00	16,500.00
Camp revenue	418.60	91,584.45	120,000.00	28,415.55
Total education revenue	<u>818.60</u>	<u>98,184.45</u>	<u>188,000.00</u>	<u>89,815.55</u>
Total revenue	<u>818.60</u>	<u>98,184.45</u>	<u>193,000.00</u>	<u>94,815.55</u>

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StageOne Family Theatre
STATEMENTS OF ACTIVITIES
For the Current Month and Period Ending July 31, 2023

	<u>Current Month</u>	<u>Year to Date</u>	<u>Annual Budget</u>	<u>Remaining</u>
Expenses				
Employee expenses				
Salary and wages	6,411.31	15,385.80	0.00	(15,385.80)
Payroll taxes	1,351.34	3,154.15	0.00	(3,154.15)
Employee benefits	0.00	468.69	0.00	(468.69)
Total employee expenses	<u>7,762.65</u>	<u>19,008.64</u>	<u>0.00</u>	<u>(19,008.64)</u>
Artistic staff				
Contract director	0.00	0.00	11,600.00	11,600.00
Contract music director	0.00	175.00	0.00	(175.00)
Total artistic staff	<u>0.00</u>	<u>175.00</u>	<u>11,600.00</u>	<u>11,425.00</u>
Production materials and supplies				
Costume materials	280.57	366.15	0.00	(366.15)
Props	352.79	627.02	0.00	(627.02)
Gas and oil	0.00	0.00	350.00	350.00
Production rights and royalties	0.00	2,370.95	0.00	(2,370.95)
Total production materials and supplies	<u>633.36</u>	<u>3,364.12</u>	<u>350.00</u>	<u>(3,014.12)</u>
Office and education expenses				
Teachers and instructors	16,118.67	30,459.34	36,435.00	5,975.66
Books and classroom supplies	127.51	624.63	1,950.00	1,325.37
Meals and entertainment	0.00	94.20	0.00	(94.20)
Total office and education expenses	<u>16,246.18</u>	<u>31,178.17</u>	<u>38,385.00</u>	<u>7,206.83</u>
Equipment rental				
Vehicle rentals	132.11	132.11	0.00	(132.11)
Total equipment rental	<u>132.11</u>	<u>132.11</u>	<u>0.00</u>	<u>(132.11)</u>
Total expenses	<u>24,774.30</u>	<u>53,858.04</u>	<u>50,335.00</u>	<u>(3,523.04)</u>
Change in net assets	<u>\$ (23,955.70)</u>	<u>\$ 44,326.41</u>	<u>\$ 142,665.00</u>	<u>98,338.59</u>

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**Application for Automatic Extension of Time To File an
Exempt Organization Return**

OMB No. 1545-0047

► **File a separate application for each return.**► **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print File by the due date for filing your return. See instructions.	Name of exempt organization or other filer, see instructions. STAGE ONE: THE LOUISVILLE CHILDREN'S THEATRE, INC.	Taxpayer identification number (TIN) 61-0466715
	Number, street, and room or suite no. If a P.O. box, see instructions. 315 WEST MARKET ST., 2S	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. LOUISVILLE, KY 40202	

Enter the Return Code for the return that this application is for (file a separate application for each return)

0	1
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Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12
Form 990-T (corporation)	07		

CALLIE MINKS

- The books are in the care of ► **315 W. MARKET ST. SUITE 2S - LOUISVILLE, KY 40202**

Telephone No. ► **502-498-2436**

Fax No. ► _____

- If the organization does not have an office or place of business in the United States, check this box ☐
• If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and TINs of all members the extension is for.

- 1 I request an automatic 6-month extension of time until **APRIL 15, 2024**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:

► ☐ calendar year _____ or► ☒ tax year beginning **JUN 1, 2022**, and ending **MAY 31, 2023**.

- 2 If the tax year entered in line 1 is for less than 12 months, check reason: ☐ Initial return ☐ Final return
☐ Change in accounting period

3a If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-TE and Form 8879-TE for payment instructions.

LHA **For Privacy Act and Paperwork Reduction Act Notice, see instructions.**Form **8868** (Rev. 1-2022)

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

2021

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

A For the **2021** calendar year, or tax year beginning **JUN 1, 2021** and ending **MAY 31, 2022**

B Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization

STAGE ONE: THE LOUISVILLE CHILDREN'S THEATRE, INC.

Doing business as **STAGE ONE**

Number and street (or P.O. box if mail is not delivered to street address) Room/suite
315 WEST MARKET ST. 2S

City or town, state or province, country, and ZIP or foreign postal code
LOUISVILLE, KY 40202

F Name and address of principal officer: **ANDREW HARRIS**
SAME AS C ABOVE

D Employer identification number

61-0466715

E Telephone number

502-498-2436

G Gross receipts \$ **1,324,333.**

H(a) Is this a group return for subordinates? ☐ Yes ☒ No

H(b) Are all subordinates included? ☐ Yes ☐ No
If "No," attach a list. See instructions

H(c) Group exemption number ▶

I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ **WWW.STAGEONE.ORG**

K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation: **1948**

M State of legal domicile: **KY**

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: STAGEONE FAMILY THEATRE ENGAGES CHILDREN AND THEIR COMMUNITIES WITH PROFESSIONAL THEATER PRODUCTIONS		
	2 Check this box <input type="checkbox"/> If the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	17
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	17
	5 Total number of individuals employed in calendar year 2021 (Part V, line 2a)	5	37
	6 Total number of volunteers (estimate if necessary)	6	17
	7 a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	1,014,826.	938,100.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	357,533.	383,283.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	2,020.	2,698.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	36,697.	252.
	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	1,411,076.	1,324,333.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	0.	0.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	539,391.	620,709.
Expenses	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 113,672.	6,000.	0.
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	358,974.	569,531.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	904,365.	1,190,240.
	19 Revenue less expenses. Subtract line 18 from line 12	506,711.	134,093.
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	1,227,843.	1,367,670.
	22 Net assets or fund balances. Subtract line 21 from line 20	616,727.	622,060.
		611,116.	745,610.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date			
	ANDREW HARRIS, PRODUCING ARTISTIC DIRECTOR Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name CHRISTINE KEITH, CPA	Preparer's signature	Date 03/25/23	Check if self-employed <input type="checkbox"/>	PTIN P00963290
	Firm's name ▶ MCM CPAS & ADVISORS LLP	Firm's EIN ▶ 27-1235638			
	Firm's address ▶ 462 SOUTH 4TH STREET SUITE 2600 LOUISVILLE, KY 40202	Phone no. (502) 749-1900			

May the IRS discuss this return with the preparer shown above? See instructions

☒ Yes ☐ No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

☒ X

1 Briefly describe the organization's mission:

STAGEONE FAMILY THEATRE FOSTERS EMPATHY AND SPARKS THE IMAGINATION OF
YOUNG PEOPLE AND THEIR COMMUNITIES THROUGH THE TRANSFORMATIVE POWER OF
LIVE THEATRE.

2 Did the organization undertake any significant program services during the year which were not listed on the
prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 610,257. Including grants of \$) (Revenue \$ 103,918.)

STAGEONE SERVES THE REGION'S CHILDREN, TEACHERS AND FAMILIES BY
PROVIDING HIGH QUALITY, ENTERTAINING, AND PROFESSIONAL THEATER FOR
YOUNG AUDIENCES AND BY FOSTERING AN APPRECIATION OF THE ARTS THAT
DEVELOPS THE WHOLE CHILD, SUPPORTS THE LEARNING ENVIRONMENT AND BUILDS
STRONG FAMILY BONDS. BOTH ON STAGE AND IN THE CLASSROOM, STAGEONE HAS,
FOR DECADES, BEEN A KEY PARTNER WITH AREA SCHOOL SYSTEMS IN PROVIDING
TENS OF THOUSANDS OF YOUNG PEOPLE THEIR FIRST PERFORMING ARTS
EXPERIENCE, MANY AT NO COST, SUPPORTING CHILDREN'S AND FAMILY THEATRE
IN LOUISVILLE, KENTUCKY. APPROXIMATELY 62,440 SCHOOL CHILDREN,
CLASSROOMS AND FAMILIES ATTENDED THEATRICAL PRODUCTIONS OF OUR 2
MAINSTAGE SHOWS FOR AGES 7-18 AND FIVE INTERACTIVE STORYTELLERS
PERFORMANCES FOR PRE-SCHOOL AGED YOUTH. IN 2022, ONE OF THREE

4b (Code:) (Expenses \$ 103,248. Including grants of \$) (Revenue \$ 279,365.)

STAGEONE PROVIDES IN-CLASS RESIDENCIES THAT PROVIDE ARTS-INTEGRATED
INSTRUCTION TO COMPLETE CORE CURRICULUM AND MEET STATE EDUCATIONAL
STANDARDS. EACH CUSTOMIZED RESIDENCY OR PERFORMANCE SUPPORT IS
CUSTOMIZED FOR THE NEEDS OF THE SCHOOL AND THE STUDENTS. APPROXIMATELY
3,583 WERE SERVED THROUGH EDUCATIONAL WORKSHOPS AND CLASSES IN 2022.
TOTAL NUMBERS INCLUDE BOTH VIRTUAL AND IN-PERSON INSTRUCTION.

STAGEONE DRAMAWORKS PROVIDED THEATRICAL INSTRUCTION IN ACTING, SINGING,
DANCING, MOVIE-MAKING AND TECHNICAL THEATRE TO 422 YOUTH IN YEAR ROUND
CLASSES & PERFORMANCE-BASED CAMPS.

4c (Code:) (Expenses \$ Including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.)

(Expenses \$ Including grants of \$) (Revenue \$)

4e Total program service expenses 713,505.

Form 990 (2021)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	X
2 Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part V	10	X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	X
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	X
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	X
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X

Form 990 (2021)

Part V Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II		X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III		X
28 Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV		X
b A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV		X
c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes," complete Schedule L, Part IV		X
29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I		X
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI		X
38 Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?	X	

Note: All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

	Yes	No
1a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable		
b Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
2a	37		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions.	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
3b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
6b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	X	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8822?		X
d	If "Yes," indicate the number of Forms 8822 filed during the year	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b	
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see the instructions and file Form 4720, Schedule N.	15	X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16	X
17	Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? If "Yes," complete Form 6069.	17	

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

☒**Section A. Governing Body and Management**

	1a	1b	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	17			
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.				
b Enter the number of voting members included on line 1a, above, who are independent	17			
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?				X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?				X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?				X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?				X
6 Did the organization have members or stockholders?				X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?				X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?				X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a The governing body?			X	
b Each committee with authority to act on behalf of the governing body?			X	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O				X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?		X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		X
b Describe on Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done	X	
13 Did the organization have a written whistleblower policy?		X
14 Did the organization have a written document retention and destruction policy?		X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official		X
b Other officers or key employees of the organization		X
If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed **KY**

18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.

☒ Own website ☐ Another's website ☒ Upon request ☐ Other (explain on Schedule O)

19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records **CALLIE MINKS - 502-498-2436**

315 W. MARKET ST. SUITE 2S, LOUISVILLE, KY 40202

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."
 - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
 - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
 - List all of the organization's **former** directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- See the instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ANDREW HARRIS PROD ARTISTIC DIRECTOR	50.00			X				99,999.	0.	15,021.
(2) PAUL ESSELMAN EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(3) JOHN ESCOSA EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(4) SAM CORBETT EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(5) GLENDA THOME EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(6) MEGAN MCDUGAL EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(7) CATHY COLLIVER EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(8) CARLA WRIGHT EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(9) CLAIRE SIMS EXECUTIVE COMMITTEE	1.00	X						0.	0.	0.
(10) MICHAEL MERRICK BOARD MEMBER	1.00	X						0.	0.	0.
(11) CAROL LAMBERT BOARD MEMBER	1.00	X						0.	0.	0.
(12) ANNIE DUTTON BOARD MEMBER	1.00	X						0.	0.	0.
(13) JIMICA HOWARD BOARD MEMBER	1.00	X						0.	0.	0.
(14) VALARIE ROBERTS-ALLEN BOARD MEMBER	1.00	X						0.	0.	0.
(15) SHARON YOWELL BOARD MEMBER	1.00	X						0.	0.	0.
(16) CHRIS GILBERT BOARD MEMBER	1.00	X						0.	0.	0.
(17) SUZANNE WRIGHT BOARD MEMBER	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) PEGGY KRUG CHAIRMAN	4.00	X		X				0.	0.	0.
1b Subtotal								99,999.	0.	15,021.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								99,999.	0.	15,021.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
NONE		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a				
	b Membership dues	1b				
	c Fundraising events	1c				
	d Related organizations	1d				
	e Government grants (contributions)	1e	546,521.			
	f All other contributions, gifts, grants, and similar amounts not included above	1f	391,579.			
	g Noncash contributions included in lines 1a-1f	1g	\$ 15,495.			
	h Total. Add lines 1a-1f		938,100.			
Program Service Revenue	2 a EDUCATIONAL PROGRAMS	Business Code	900099	279,365.	279,365.	
	b PRODUCTIONS	900099	100,445.	100,445.		
	c MEMBERSHIP REVENUE	900099	2,583.	2,583.		
	d PROP RENTALS	900099	890.	890.		
	e					
	f All other program service revenue					
	g Total. Add lines 2a-2f		383,283.			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		2,698.			2,698.
	4 Income from investment of tax-exempt bond proceeds					
	5 Royalties					
	6 a Gross rents	(i) Real (ii) Personal				
	b Less: rental expenses					
	c Rental income or (loss)					
	d Net rental income or (loss)					
	7 a Gross amount from sales of assets other than inventory	(i) Securities (ii) Other				
	b Less: cost or other basis and sales expenses					
	c Gain or (loss)					
	d Net gain or (loss)					
	8 a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	8a				
	b Less: direct expenses	8b				
	c Net income or (loss) from fundraising events					
	9 a Gross income from gaming activities. See Part IV, line 19	9a				
b Less: direct expenses	9b					
c Net income or (loss) from gaming activities						
10 a Gross sales of inventory, less returns and allowances	10a					
b Less: cost of goods sold	10b					
c Net income or (loss) from sales of inventory						
Miscellaneous Revenue	11 a MISCELLANEOUS INCOME	Business Code	900099	252.		252.
	b					
	c					
	d All other revenue					
	e Total. Add lines 11a-11d		252.			
12 Total revenue. See instructions		1,324,333.	383,283.	0.	2,950.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

☒ X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	115,020.	34,506.	46,008.	34,506.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	407,460.	281,426.	93,468.	32,566.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	50,661.	25,435.	22,085.	3,141.
10 Payroll taxes	47,568.	24,388.	17,787.	5,393.
11 Fees for services (nonemployees):				
a Management				
b Legal	22,238.	100.	4,138.	18,000.
c Accounting	65,100.		65,100.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch O.)	168,382.	157,566.	10,816.	
12 Advertising and promotion	27,925.	3,659.	24,266.	
13 Office expenses	50,490.	19,608.	24,479.	6,403.
14 Information technology	10,350.	4,140.	4,140.	2,070.
15 Royalties	13,124.	13,124.		
16 Occupancy	124,206.	103,701.	14,145.	6,360.
17 Travel	5,711.	1,343.	2,188.	2,180.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	13,844.	23.	13,821.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	7,064.	4,945.	2,119.	
23 Insurance	22,615.	5,937.	13,710.	2,968.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a PRODUCTION COSTS	20,609.	20,343.	266.	
b MISCELLANEOUS	9,328.	9,328.		
c DUES AND SUBSCRIPTIONS	4,085.	599.	3,451.	35.
d CREDIT CARD AND SERVICE	2,906.	1,930.	926.	50.
e All other expenses	1,554.	1,404.	150.	
25 Total functional expenses. Add lines 1 through 24e	1,190,240.	713,505.	363,063.	113,672.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here ☐ if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	1,117,655.	1	1,235,623.
	2 Savings and temporary cash investments	10,400.	2	13,574.
	3 Pledges and grants receivable, net	39,860.	3	44,550.
	4 Accounts receivable, net	36,061.	4	50,950.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	7,576.	9	9,843.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 254,565.		
	b Less: accumulated depreciation	10b 241,435.		
	11 Investments - publicly traded securities	3,008.	11	0.
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 33)	1,227,843.	16	1,367,670.	
Liabilities	17 Accounts payable and accrued expenses	43,419.	17	59,397.
	18 Grants payable		18	
	19 Deferred revenue	73,308.	19	62,663.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	500,000.	25	500,000.
	26 Total liabilities. Add lines 17 through 25	616,727.	26	622,060.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	498,266.	27	668,394.
	28 Net assets with donor restrictions	112,850.	28	77,216.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	611,116.	32	745,610.
33 Total liabilities and net assets/fund balances	1,227,843.	33	1,367,670.	

Form 990 (2021)

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,324,333.
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,190,240.
3	Revenue less expenses. Subtract line 2 from line 1	3	134,093.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	611,116.
5	Net unrealized gains (losses) on investments	5	401.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	745,610.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII ☒

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		

Form 990 (2021)

SCHEDULE A
(Form 990)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public
Inspection

Name of the organization **STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.**

Employer identification number
61-0466715

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990).)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete **Part IV, Sections A and B.**
- b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete **Part IV, Sections A and C.**
- c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete **Part IV, Sections A, D, and E.**
- d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete **Part IV, Sections A and D, and Part V.**
- e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	1,067,469.	1,131,683.	1,161,734.	1,014,826.	938,100.	5,313,812.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	1,067,469.	1,131,683.	1,161,734.	1,014,826.	938,100.	5,313,812.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						557,769.
6 Public support. Subtract line 5 from line 4.						4,756,043.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
7 Amounts from line 4	1,067,469.	1,131,683.	1,161,734.	1,014,826.	938,100.	5,313,812.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	1,270.	2.	17.	2,020.	2,698.	6,007.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	13,104.	139.	160.	40,662.	252.	54,317.
11 Total support. Add lines 7 through 10						5,374,136.
12 Gross receipts from related activities, etc. (see instructions)					12	2,127,849.
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2021 (line 6, column (f), divided by line 11, column (f))	14	88.50 %
15 Public support percentage from 2020 Schedule A, Part II, line 14	15	83.83 %
16a 33 1/3% support test - 2021. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input checked="" type="checkbox"/>		
b 33 1/3% support test - 2020. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
17a 10% -facts-and-circumstances test - 2021. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
b 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ <input type="checkbox"/>		

Schedule A (Form 990) 2021

Schedule A (Form 990) 2021

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2021 (line 10c, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2020 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2021 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2020 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2021. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

b 33 1/3% support tests - 2020. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.		
4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI .		
b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .		
c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.		
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)		

Part IV Supporting Organizations (continued)

- 11 Has the organization accepted a gift or contribution from any of the following persons?
- a A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?
- b A family member of a person described on line 11a above?
- c A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.

	Yes	No
11a		
11b		
11c		

Section B. Type I Supporting Organizations

- 1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

	Yes	No
1		
2		

Section C. Type II Supporting Organizations

- 1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).

	Yes	No
1		

Section D. All Type III Supporting Organizations

- 1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?
- 2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).
- 3 By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.

	Yes	No
1		
2		
3		

Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
- a ☐ The organization satisfied the Activities Test. Complete line 2 below.
- b ☐ The organization is the parent of each of its supported organizations. Complete line 3 below.
- c ☐ The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).

2 Activities Test. Answer lines 2a and 2b below.

- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.

3 Parent of Supported Organizations. Answer lines 3a and 3b below.

- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.
- b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

	Yes	No
2a		
2b		
3a		
3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). See instructions.
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990) 2021

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)**Section D - Distributions**

		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - provide details in Part VI)	5
6	Other distributions (describe in Part VI). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	8
9	Distributable amount for 2021 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2021	(iii) Distributable Amount for 2021
1 Distributable amount for 2021 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2021 (reasonable cause required - explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2021			
a From 2016			
b From 2017			
c From 2018			
d From 2019			
e From 2020			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2021 distributable amount			
i Carryover from 2016 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2021 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2021 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2022. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2017			
b Excess from 2018			
c Excess from 2019			
d Excess from 2020			
e Excess from 2021			

Schedule A (Form 990) 2021

Part VI**Supplemental Information.**

Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

Schedule B

(Form 990)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990 or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Name of the organization

STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.

Employer identification number

61-0466715

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

☒ 501(c)(3) (enter number) organization

☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

☐ 527 political organization

Form 990-PF

☐ 501(c)(3) exempt private foundation

☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation

☐ 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

☒ For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

Name of organization STAGE ONE: THE LOUISVILLE CHILDREN'S THEATRE, INC.	Employer identification number 61-0466715
---	--

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ 193,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2		\$ 20,500.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3		\$ 35,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4		\$ 35,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5		\$ 30,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
6		\$ 25,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization

STAGE ONE: THE LOUISVILLE CHILDREN'S

THEATRE, INC.

Employer identification number

61-0466715

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$ 35,650.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
8		\$ 211,404.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
9		\$ 25,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
10		\$ 23,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
11		\$ 19,500.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization

STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.

Employer identification number

61-0466715

Part III

Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$

Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public
Inspection

Name of the organization **STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.**

Employer identification number
61-0466715

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <input type="checkbox"/> Yes <input type="checkbox"/> No		
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <input type="checkbox"/> Yes <input type="checkbox"/> No		

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
☐ Preservation of land for public use (for example, recreation or education) ☐ Preservation of a historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1 ▶ \$

(ii) Assets included in Form 990, Part X ▶ \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1 ▶ \$

b Assets included in Form 990, Part X ▶ \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2021

132051 10-28-21

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

- a ☐ Public exhibition
 b ☐ Scholarly research
 c ☐ Preservation for future generations
 d ☐ Loan or exchange program
 e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets

to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII ☐

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment %
 b Permanent endowment %
 c Term endowment %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) Unrelated organizations

(ii) Related organizations

	Yes	No
3a(i)	<input type="checkbox"/>	<input type="checkbox"/>
3a(ii)	<input type="checkbox"/>	<input type="checkbox"/>
3b	<input type="checkbox"/>	<input type="checkbox"/>

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? ☐

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		65,964.	65,964.	0.
d Equipment		153,387.	140,257.	13,130.
e Other		35,214.	35,214.	0.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				13,130.

Schedule D (Form 990) 2021

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) ECONOMIC INJURY DISASTER LOAN	500,000.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

500,000.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ☒

Schedule D (Form 990) 2021

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	1,324,734.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	401.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	401.
3	Subtract line 2e from line 1	3	1,324,333.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	1,324,333.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	1,190,240.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	0.
3	Subtract line 2e from line 1	3	1,190,240.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	1,190,240.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ORGANIZATION IS ORGANIZED AS A NOT-FOR-PROFIT ORGANIZATION AND IS

EXEMPT FROM FEDERAL TAXATION UNDER THE PROVISIONS OF SECTION 501(C)(3) OF

THE INTERNAL REVENUE CODE.

THE ORGANIZATION RECOGNIZES UNCERTAIN INCOME TAX POSITIONS USING THE

"MORE-LIKELY-THAN-NOT" APPROACH AS DEFINED IN THE ASC. NO LIABILITY FOR

UNCERTAIN TAX POSITIONS HAS BEEN RECORDED IN THE ACCOMPANYING FINANCIAL

STATEMENTS.

Part XIII Supplemental Information (continued)

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No. 1545-0047

2021

Open to Public Inspection

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.

Employer identification number
61-0466715

Part I

Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a ☐ Mail solicitations
b ☐ Internet and email solicitations
c ☐ Phone solicitations
d ☐ In-person solicitations
e ☐ Solicitation of non-government grants
f ☐ Solicitation of government grants
g ☐ Special fundraising events

- 2 a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes ☐ No

- b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
BMPCONSULTING - 530 BERMUDA LANE, LOUISVILLE, KY 40213	GRANT WRITING		X	415,476.	18,000.	397,476.
Total				415,476.	18,000.	397,476.

- 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		(event type)	(event type)	(total number)	
Revenue	1 Gross receipts				
	2 Less: Contributions				
	3 Gross income (line 1 minus line 2)				
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d)				
	11 Net income summary. Subtract line 10 from line 3, column (d)				

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
1 Gross revenue				
Direct Expenses	2 Cash prizes			
	3 Noncash prizes			
	4 Rent/facility costs			
	5 Other direct expenses			
6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7 Direct expense summary. Add lines 2 through 5 in column (d)				
8 Net gaming income summary. Subtract line 7 from line 1, column (d)				

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain: _____

- 11 Does the organization conduct gaming activities with nonmembers? ☐ Yes ☐ No
- 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No
- 13 Indicate the percentage of gaming activity conducted in:
- | | | |
|-------------------------------|-----|---|
| a The organization's facility | 13a | % |
| b An outside facility | 13b | % |
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ► _____

Address ► _____

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization ► \$ _____ and the amount of gaming revenue retained by the third party ► \$ _____

c If "Yes," enter name and address of the third party:

Name ► _____

Address ► _____

16 Gaming manager information:

Name ► _____

Gaming manager compensation ► \$ _____

Description of services provided ► _____

☐ Director/officer

☐ Employee

☐ Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ► \$ _____

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

Part IV Supplemental Information *(continued)*

**SCHEDULE O
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Open to Public
Inspection

Name of the organization

STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.

Employer identification number

61-0466715

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

AND EDUCATIONAL PROGRAMS.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

MAINSTAGE PLAYS WAS CANCELED DUE TO COVID-OMICRON SURGE, HOWEVER THE

PRODUCTION WAS FILMED & DISTRIBUTED VIRTUALLY TO ALL JCPS ELEMENTARY

STUDENTS. THEATRE FOR EVERYWHERE PRODUCTIONS WERE ALSO DISTRIBUTED TO

PARTICIPATING SCHOOLS, AND A NEW TFE PRODUCTION WAS FILMED &

DISTRIBUTED TO ALL JCPS ECE. THE NUMBERS SERVED IN THIS SECTION

REFLECT DISTRUBTIONS AND VIEWS OF BOTH IN-PERSON AND VIRTUAL

PROGRAMMING.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 IS REVIEWED BY THE PRODUCING ARTISTIC DIRECTOR AND CERTAIN

BOARD MEMBERS AS DEEMED NECESSARY PRIOR TO ITS FILING. THE FORM 990 IS

PROVIDED TO THE ENTIRE GOVERNING BODY FOR REVIEW, IF POSSIBLE PRIOR TO

FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

ANNUALLY, MEMBERS OF THE BOARD OF DIRECTORS ARE REQUIRED TO SIGN OFF THAT

THEY HAVE READ AND ARE FAMILIAR WITH THE ORGANIZATION'S CONFLICT OF

INTEREST POLICIES AND ARE REQUIRED TO DISCLOSE ANY KNOWN CONFLICTS OF

INTEREST.

THE ORGANIZATION HAS IMPLEMENTED A PROCESS OF SOLICITING BIDS FROM

UNAFFILIATED VENDORS (SUCH AS INSURANCE) FOR EVALUATION BY THE EXECUTIVE

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990) 2021

132211 11-11-21

Name of the organization STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.

Employer identification number
61-0466715

COMMITTEE AND COMPARISON TO THAT SUBMITTED BY BOARD MEMBERS IN CASES WHERE

A MEMBER OF THE BOARD PROPOSES TO PROVIDE GOODS OR SERVICES TO THE

ORGANIZATION. NO SUCH BID WAS SUBMITTED BY A MEMBER OF THE BOARD IN 2022.

DUE TO THE SMALL NUMBER OF KEY EMPLOYEES IN THE ORGANIZATION, MONITORING IS

PERFORMED ON AN INFORMAL BASIS THROUGH THE CLOSE CONTACT WITH AND ACTIVE

PARTICIPATION BY THE OFFICERS OF THE BOARD OF DIRECTORS WITH THE PRODUCING

ARTISTIC DIRECTOR.

FORM 990, PART VI, SECTION B, LINE 15:

THE PRODUCING ARTISTIC DIRECTOR'S COMPENSATION WAS DETERMINED BY THE

EXECUTIVE COMMITTEE OF THE BOARD AFTER REVIEWING INDUSTRY COMPARABILITY

DATA FOR THEATRE GROUPS OF SIMILAR SIZE AROUND THE COUNTRY. THE PROCESS WAS

NOT DOCUMENTED, HOWEVER, THE EXECUTIVE COMMITTEE OF THE BOARD REVIEWS THE

PRODUCING ARTISTIC DIRECTOR'S PERFORMANCE AND COMPENSATION IN APRIL OR MAY

OF EACH YEAR AT THE TIME THE BUDGET FOR THE ENSUING FISCAL YEAR IS BEING

REVIEWED. THE EXECUTIVE COMMITTEE ESTABLISHES PERFORMANCE GOALS FOR THE

PRODUCING ARTISTIC DIRECTOR WHICH ARE COMMITTED TO IN WRITING.

THE PRODUCING ARTISTIC DIRECTOR USES INDUSTRY COMPARABILITY DATA, AMONG

OTHER THINGS, TO DETERMINE COMPENSATION FOR DEPARTMENT HEADS. THE

ORGANIZATION UTILIZES AN EMPLOYEE EVALUATION REGIME WHICH FACTORS INTO THE

PROCESS.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY

AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

Name of the organization STAGE ONE: THE LOUISVILLE CHILDREN'S
THEATRE, INC.

Employer identification number
61-0466715

FORM 990, PART IX, LINE 11G, OTHER FEES:

CONTRACT LABOR:

PROGRAM SERVICE EXPENSES 157,566.

MANAGEMENT AND GENERAL EXPENSES 10,816.

FUNDRAISING EXPENSES 0.

TOTAL EXPENSES 168,382.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 168,382.

FORM 990, PAGE 12, PART XII, LINE 2C

THE FINANCE COMMITTEE, CHAIRED BY THE TREASURER, WILL ENSURE THAT THE

ORGANIZATION IS COMPLIANT WITH ALL NECESSARY REGULATORY, ACCOUNTING AND

FINANCIAL STANDARDS AND PRACTICES, AND WILL APPOINT AND APPROVE

EXTERNAL AUDITORS.

ARTICLES OF INCORPORATION
OF
LOUISVILLE CHILDREN'S THEATER, INC.

We, the undersigned, in order to form a corporation for the purposes hereinafter stated under provisions of Chapter 273, Kentucky Revised Statutes, relating to religious, charitable and educational societies, do hereby certify as follows:

A. The name of the corporation is Louisville Children's Theater, Inc.

B. The purpose for which this corporation is organized is to educate children in the public and private schools of the City of Louisville and environs by presenting educational plays and theatrical performances. Emphasis will be placed on the presentation of such plays and theatrical performances tending not only to educate children, but to inspire their patriotism. The corporation and its purposes and operations shall not involve or produce any private pecuniary gain or profit.

In order to more conveniently carry out the above, it shall have the power to buy, sell, mortgage, lease and convey real and personal property necessary or incidental to the purposes set out above; to promote, manage, advertise, direct and operate theaters for the production of theatrical performances for children; to have a corporate seal and alter it at pleasure; to sue and be sued in its corporate name; to contract and be contracted with; to make by-laws not inconsistent with law; to promote the purposes for which it is formed in this State and elsewhere as may be permitted by law; to accept gifts and to carry out any terms, requests or conditions prescribed or made by the donor thereof; to become a member of any other religious, charitable or educational corporation organized under the laws of this State, or to become affiliated with other organizations of like character existing under the laws of this or another State, and any other powers necessary or incident to the

accomplishment of the purposes set out hereinabove.

C. The corporation shall have the right to incur such amount of indebtedness as its Board of Trustees may from time to time deem proper.

D. Any conveyance of real estate by the corporation shall be by deed under its corporate seal and shall be signed by the President and the Secretary of the Board of Trustees at the time of such transfer.

E. The duration of the corporation shall be perpetual, unless sooner dissolved according to law.

F. The principal office of the corporation is to be located in the City of Louisville, Jefferson County, Kentucky, and the name and address of its resident agent for service of process is:

Henning Hilliard
419 W. Jefferson Street
Louisville 2, Ky.

G. The governing authority of this corporation shall be a Board of Trustees consisting of not less than 3 nor more than 25 members who shall have the power, among other things, to adopt rules for the government and operation of the corporation; to employ and fix the compensation of agents for the conduct of the business of the corporation, and to select from among their number an executive committee consisting of not less than 3, nor more than 7 members for the normal administration of the business of the corporation.

H. The names and addresses of the trustees who are to serve until the election of their successors are as follows:

H. S. Wilder
Route 1, Brownsboro Road
Louisville, Ky.

Mrs. Harold Brigham
428 So. First St.
Louisville, Ky.

Mrs. J. H. Simpson, Jr.
Route 1, Brownsboro Road
Louisville, Ky.

I. The members and the trustees of this corporation shall not be personally liable for any debt or obligation of the corporation solely by a reason of being members or trustees.

IN TESTIMONY WHEREOF, Witness our signatures this 7th day of ~~July~~^{Aug.}, 1948.

N. S. Wilder
Mrs. J. H. Simpson Jr. - W. T. Simpson
Mrs. Harold L. Brigham - Anne Gordon Brigham

STATE OF KENTUCKY

COUNTY OF JEFFERSON

I, Henning Hilliard, a Notary Public, in and for the County and State aforesaid, do hereby certify that the foregoing Articles of Incorporation were this day produced to me by N. S. Wilder, Mrs. Harold Brigham and Mrs. J. H. Simpson, Jr.; each of whom acknowledged same to be his or her act and deed for the purposes specified therein and consented that the same might be recorded.

IN TESTIMONY WHEREOF, I have hereunder set my hand and seal this 7th day of ~~July~~^{Aug.}, 1948.

My commission expires Oct. 17, 1949.



Henning Hilliard
Notary Public, Jefferson County, Ky.

ORIGINAL COPY
FILED AND RECORDED

AUG 10 1948

DATE

George Thomas Hatcher
SECRETARY OF STATE OF KENTUCKY
FRANKFORT, KENTUCKY
BY S. L. Lyman
DEPUTY

SECRETARY OF STATE

RECEIVED

FEB 11 1980

en 400

ARTICLES OF AMENDMENT TO
THE ARTICLES OF INCORPORATION OF
THE LOUISVILLE CHILDREN'S THEATRE, INC. COMMONWEALTH OF KENTUCKY

H. Sheppard Musson, President, and Mimi Middleton,
Secretary of the Louisville Children's Theatre, Inc., a
Kentucky non-profit corporation, with its principal office
located in Louisville, Kentucky, do hereby certify that the
following amendments to the Articles of Incorporation were
adopted by a consent in writing as signed by all members of
the Board of Directors entitled to vote with respect thereto.

161525

Section A of the Articles of Incorporation was amended
to read as follows:

The name of the corporation is STAGE ONE: The Louisville
Children's Theatre, Inc.

~~Section F of the Articles of Incorporation was amended
to read as follows:~~

~~The principal office of the corporation is to be located
in the City of Louisville, Jefferson County, Kentucky, and
the name and address of its resident agent for service of
process is:~~

~~H. Sheppard Musson
187 Westwind Road
Louisville, Kentucky 40207~~

IN WITNESS WHEREOF, said H. Sheppard Musson, President, and
Mimi Middleton, Secretary of STAGE ONE: The Louisville Children's
Theatre (formerly The Louisville Children's Theatre, Inc.),
acting for and on behalf of said corporation, have hereunto
subscribed their names this 7th day of January, 1980.

ORIGINAL COPY

FILED

SECRETARY OF STATE OF KENTUCKY
FRANKFORT, KENTUCKY

FEB 11 1980

[Signature]
SECRETARY OF STATE

[Signature]
H. Sheppard Musson
President

[Signature]
Mimi Middleton
Secretary

STATE OF KENTUCKY)
 :
COUNTY OF JEFFERSON)

I, a Notary Public, in and for the county and state aforesaid, hereby certify that H. Sheppard Musson, President of STAGE ONE The Louisville Children's Theatre (formerly The Louisville Children's Theatre, Inc.) appeared before me, was sworn under oath and executed the above document in my presence, this 27 day of January, 1980.

My commission expires: 8/12/81.

Sheppard J. Musson
Notary Public

STATE OF KENTUCKY)
 :
COUNTY OF JEFFERSON)

I, a Notary Public, in and for the county and state aforesaid, hereby certify that Mimi Middleton, Secretary of STAGE ONE: The Louisville Children's Theatre (formerly The Louisville Children's Theatre, Inc.) appeared before me, was sworn under oath and executed the above document in my presence, this 27 day of January, 1980.

My commission expires: 2/12/81

Sheppard J. Musson
Notary Public

THIS INSTRUMENT WAS PREPARED BY

Thomas H. Meeker
THOMAS H. MEERER
WEAVER, CRATTON, & SLOD
TWENTY EIGHT FLORENCE PLAZA
LOUISVILLE KY. 40202

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Stage One: The Louisville Children's Theatre, Inc.	
2 Business name/disregarded entity name, if different from above StageOne Family Theatre	
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions) ► Nonprofit 501(c)3 Corporation	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>
5 Address (number, street, and apt. or suite no.) See instructions. 315 W. Market St.	Requester's name and address (optional)
6 City, state, and ZIP code Louisville, KY 40202	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number								
			-					
or								
Employer identification number								
6	1		-	0	4	6	6	7 1 5

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person 

Date ► 1-11-23

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.

**Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre**

Financial Statements

Years Ended May 31, 2022 and 2021

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Table of Contents
Years Ended May 31, 2022 and 2021

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Statements of Activities and Changes in Net Assets	4
Statements of Functional Expenses	5 - 6
Statements of Cash Flows	7
Notes to Financial Statements	8 - 15



Independent Auditor's Report

To the Board of Directors
Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre

Opinion

We have audited the financial statements of Stage One: The Louisville Children's Theatre, Inc. d/b/a StageOne Family Theatre (the "Organization") which comprise the statements of financial position as of May 31, 2022 and 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Stage One: The Louisville Children's Theatre, Inc. d/b/a StageOne Family Theatre as of May 31, 2022 and 2021 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Stage One: The Louisville Children's Theatre, Inc. d/b/a StageOne Family Theatre and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Stage One: The Louisville Children's Theatre, Inc. d/b/a StageOne Family Theatre's ability to continue as a going concern for one year after the date that the financial statements are issued.

MCM CPAs & Advisors LLP

www.mcmcpa.com
888.587.1719

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of Independent Accounting Firms

**Kentucky
Indiana
Ohio**

Independent Auditor's Report (Continued)

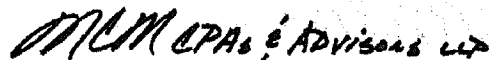
Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Stage One: The Louisville Children's Theatre, Inc. d/b/a StageOne Family Theatre's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Stage One: The Louisville Children's Theatre, Inc. d/b/a StageOne Family Theatre's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

MUM CPA, P.C. Advisors LLC

Louisville, Kentucky
November 4, 2022

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Statements of Financial Position
May 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Assets		
Cash and cash equivalents	\$ 1,235,623	\$ 1,117,655
Accounts receivable	50,950	36,061
Pledges and grants receivable, net	44,550	39,860
Prepaid and other	9,843	7,576
Certificate of deposit, restricted	13,574	10,400
Investments	-	3,008
Property and equipment, net of accumulated depreciation	<u>13,130</u>	<u>13,283</u>
Total assets	<u><u>\$ 1,367,670</u></u>	<u><u>\$ 1,227,843</u></u>
Liabilities and net assets		
Liabilities		
Accounts payable and accrued expenses	\$ 30,751	\$ 28,523
Accrued interest	28,646	14,896
Deferred revenue	62,663	73,308
Economic Injury Disaster loan	<u>500,000</u>	<u>500,000</u>
Total liabilities	622,060	616,727
Net assets		
Without donor restrictions	668,394	498,266
With donor restrictions	<u>77,216</u>	<u>112,850</u>
Total net assets	<u>745,610</u>	<u>611,116</u>
Total liabilities and net assets	<u><u>\$ 1,367,670</u></u>	<u><u>\$ 1,227,843</u></u>

See accompanying notes.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Statements of Activities and Changes in Net Assets
Years Ended May 31, 2022 and 2021

	2022		2021	
	Without donor restrictions	With donor restrictions	Without donor restrictions	With donor restrictions
				Total
Revenues and support				
Ticket sales and fees	\$ 100,445	\$ -	\$ 132,862	\$ 132,862
Contributions and grants	694,824	243,276	713,499	1,023,566
Memberships	2,583	-	-	-
Educational programs	279,365	-	221,728	221,728
Gain (loss) on investments	401	-	(204)	(204)
Miscellaneous	3,840	-	45,625	45,625
	1,081,458	243,276	1,113,510	1,423,577
Net assets released from restrictions released for operations	278,910	(278,910)	297,217	(297,217)
Total revenues and support	1,360,368	(35,634)	1,410,727	1,423,577
Expenses				
Program services				
Productions	610,256	-	302,686	302,686
Educational programs	103,249	-	92,671	92,671
Total program services	713,505	-	395,357	395,357
Supporting services				
General and administrative	363,063	-	386,060	386,060
Fundraising	113,672	-	135,654	135,654
Total supporting services	476,735	-	521,714	521,714
Total expenses	1,190,240	-	917,071	917,071
Changes in net assets	170,128	(35,634)	493,656	506,506
Net assets at beginning of year	498,266	112,850	4,610	100,000
Net assets at end of year	\$ 668,394	\$ 77,216	\$ 498,266	\$ 611,116

See accompanying notes.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Statement of Functional Expenses
Year Ended May 31, 2022 With Comparative Totals for the Year Ended May 31, 2021

	2022					2021 Total expenses
	Program services		Supporting services			
	Productions	Education	Management & general	Development	Total expenses	
Advertising	\$ 3,659	\$ -	\$ 24,266	\$ -	\$ 27,925	\$ 48,721
Artistic and education	123,669	32,483	-	-	156,152	21,505
Credit card and other service charges	1,930	-	7,786	50	9,766	7,450
Depreciation	4,945	-	2,119	-	7,064	10,602
Due and subscriptions	599	-	3,451	35	4,085	3,986
Insurance	5,937	-	13,710	2,968	22,615	35,539
Meals and entertainment	140	103	2,188	2,180	4,611	7,298
Miscellaneous expenses	9,323	28	6,963	-	16,314	18,547
Occupancy	95,789	-	9,720	6,360	111,869	71,607
Office supplies	4,613	707	11,163	2,566	19,049	17,787
Payroll benefits	29,942	-	28,093	7,648	65,683	54,861
Payroll taxes	19,826	4,562	17,787	5,392	47,567	34,902
Postage and delivery	-	-	2,763	499	3,262	4,293
Printing and publications	9,914	3,158	11,730	3,925	28,727	22,968
Production materials and supplies	30,164	2,106	-	-	32,270	8,832
Professional fees	623	891	80,053	18,000	99,567	74,734
Rental - equipment and other	1,198	-	266	-	1,464	2,366
Repairs and maintenance	1,404	-	150	-	1,554	1,423
Salary and wages	253,280	58,145	133,467	62,566	507,458	449,627
Telephone and internet	5,227	129	2,963	1,483	9,802	10,553
Travel	162	937	-	-	1,099	244
Utilities	7,912	-	4,425	-	12,337	9,226
	<u>\$ 610,256</u>	<u>\$ 103,249</u>	<u>\$ 363,063</u>	<u>\$ 113,672</u>	<u>\$ 1,190,240</u>	<u>\$ 917,071</u>

See accompanying notes.

**Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Statement of Functional Expenses
Year Ended May 31, 2021**

	Program services		Supporting services		Total expenses
	Productions	Education	Management & general	Development	
Advertising	\$ 689	\$ -	\$ 48,032	\$ -	\$ 48,721
Artistic and education	6,000	15,505	-	-	21,505
Credit card and other service charges	-	-	7,450	-	7,450
Depreciation	7,421	-	3,181	-	10,602
Due and subscriptions	259	6	2,834	887	3,986
Insurance	7,952	-	23,611	3,976	35,539
Meals and entertainment	76	-	111	7,111	7,298
Miscellaneous expenses	101	629	17,722	95	18,547
Occupancy	56,339	-	8,939	6,329	71,607
Office supplies	5,291	1,216	9,141	2,139	17,787
Payroll benefits	20,420	7,971	21,619	4,851	54,861
Payroll taxes	12,489	3,864	11,946	6,603	34,902
Postage and delivery	-	10	4,283	-	4,293
Printing and publications	9,355	2,625	1,599	9,389	22,968
Production materials and supplies	1,906	6,926	-	-	8,832
Professional fees	-	168	69,462	5,104	74,734
Rental - equipment and other	346	-	2,020	-	2,366
Repairs and maintenance	1,364	-	59	-	1,423
Salary and wages	161,716	53,732	146,845	87,334	449,627
Telephone and internet	5,571	-	3,221	1,761	10,553
Travel	-	19	150	75	244
Utilities	5,391	-	3,835	-	9,226
	<u>\$ 302,686</u>	<u>\$ 92,671</u>	<u>\$ 386,060</u>	<u>\$ 135,654</u>	<u>\$ 917,071</u>

See accompanying notes.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Statements of Cash Flows
Years Ended May 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Operating activities		
Changes in net assets	\$ 134,494	\$ 506,506
Adjustments to reconcile changes in net assets to net cash provided by operating activities		
Depreciation	7,064	10,602
Unrealized (gain) loss on investments	(401)	204
Paycheck Protection Program loan advance forgiveness	-	(192,200)
Changes in		
Accounts receivable	(14,889)	(36,061)
Prepaid and other	(2,267)	2,220
Pledges and grants receivable	(4,690)	3,456
Accounts payable and accrued expenses	15,978	(3,590)
Deferred revenue	<u>(10,645)</u>	<u>3,403</u>
Net cash provided by operating activities	124,644	294,540
Investing activities		
Purchases of certificates of deposit	(3,174)	(12)
Purchases of investments	3,409	(3,212)
Purchases of property and equipment	<u>(6,911)</u>	<u>-</u>
Net cash used by investing activities	(6,676)	(3,224)
Financing activities		
Advances (payments) on line of credit, net	-	(90,412)
Proceeds from debt	<u>-</u>	<u>500,000</u>
Net cash provided by financing activities	<u>-</u>	<u>409,588</u>
Net increase in cash	117,968	700,904
Cash at beginning of year	<u>1,117,655</u>	<u>416,751</u>
Cash at end of year	<u><u>\$ 1,235,623</u></u>	<u><u>\$ 1,117,655</u></u>
Supplemental disclosure		
Cash paid for interest	\$ 94	\$ 1,712

See accompanying notes.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements
Years Ended May 31, 2022 and 2021

Note A - Nature of Operations

Stage One: The Louisville Children's Theatre, Inc. d/b/a StageOne Family Theatre (the "Organization") is located in Louisville, KY and provides quality theatre experiences that engage, educate and entertain children and families.

Note B - Summary of Significant Accounting Policies

1. **Basis of Accounting:** The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The Accounting Standards Codification ("ASC") as produced by the Financial Accounting Standards Board ("FASB") is the sole source of authoritative accounting technical literature.
2. **Use of Estimates:** The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.
3. **Subsequent Events:** Subsequent events for the Organization have been considered through the date of the Independent Auditor's Report which represents the date that the financial statements were available to be issued.
4. **Donor-imposed Restrictions:** The Organization records and reports its assets, liabilities, net assets, revenues, expenses, gains and losses, and other support based on the existence or absence of donor-imposed restrictions. The Organization reports information regarding its financial position and activities according to the following net asset classifications:
 - *Net Assets Without Donor Restrictions:* Net assets that are not subject to donor-imposed restrictions and may be used for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
 - *Net Assets with Donor Restrictions:* Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity. The Organization has no funds that must be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a donor restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities and changes in net assets.

5. **Contributed Services, Supplies, Property and Rent:** Certain contributed services, supplies, property and rent are recorded as support and expenses or a related asset at fair value when determinable, otherwise at values indicated by the donor. The Organization received \$0 and \$8,740 contributed services, supplies and property during the years ended May 31, 2022 and 2021, respectively.
6. **Certificates of Deposit:** Certificates of deposit include amounts that are pledged as collateral securing a standing letter of credit in the amount of \$9,287 and \$10,400, at May 31, 2022 and 2021, respectively, in favor of Actors' Equity Association. Certificates of deposit are valued at cost which approximates fair value.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements (Continued)
Years Ended May 31, 2022 and 2021

Note B - Summary of Significant Accounting Policies (Continued)

7. Accounts Receivable: Accounts receivable consist of amounts due for education programs, musical camps, and ticket sales. The Organization provides an allowance for doubtful accounts which is based upon a review of outstanding receivables, historical collection information, and existing economic conditions. Accounts receivable are due 30 days after the date of sale. Accounts receivable past due more than 120 days are considered delinquent. Delinquent receivables are written off based on individual credit evaluation and specific circumstances of the customer.

Management considers all accounts receivable collectible as of May 31, 2022 and 2021, therefore no allowance is considered necessary.

8. Pledges and Grants Receivable: Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected after one year are recorded at the present value of their expected cash flows.

Pledges and grants receivable are shown net of an allowance for doubtful accounts of \$3,700 at both May 31, 2022 and 2021.

9. Property and Equipment: Property and equipment are recorded at cost. Donated assets are recorded at estimated fair value on the date of gift. Depreciation of property and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis ranging from four to ten years.
10. Income Tax Status: The Organization is organized as a not-for-profit organization and is exempt from federal taxation under the provisions of Section 501(c)(3) of the Internal Revenue Code.

The Organization recognizes uncertain income tax positions using the "more-likely-than-not" approach as defined in the ASC. No liability for uncertain tax positions has been recorded in the accompanying financial statements.

11. Advertising Costs: Advertising costs are expensed as incurred. Advertising costs totaled \$27,924 and \$48,720 for the years ended May 31, 2022 and 2021, respectively.
12. Functional Expenses: The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. The statement of functional expenses presents expenses by function and natural classification. Expenses directly attributable to a specific functional area of the Organization are reported as expenses of those functional areas while indirect costs that benefit multiple functional areas have been allocated among the various functional areas. Accordingly, certain costs, such as personnel, occupancy, depreciation, insurance, office supplies and utilities, have been allocated among the programs and supporting services benefited based on time and effort.
13. Revenue Recognition: The Organization's earned revenue sources include ticket sales and program registrations. Revenue is recognized when the performance obligation is satisfied which typically occurs when the production or program is held. Payment generally occurs at the time the sale is made.

Deferred revenue consists primarily of advance ticket sales and registration fees for performances and events in the following fiscal year.

The Organization recognizes contributions when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give - that is, those with measurable performance or other barrier or right of return - are not recognized until the conditions on which they depend have been met.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements (Continued)
Years Ended May 31, 2022 and 2021

Note B - Summary of Significant Accounting Policies (Continued)

14. Recent Accounting Pronouncements: In February 2016, the FASB issued Accounting Standards Update No. 2016-02 ("ASU 2016-02"), *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the statements of financial position at the date of lease commencement. Leases will be classified as either financing or operating. This distinction will be relevant for the pattern of expense recognition in the statements of activities and changes in net assets. This standard is not expected to have a significant impact on the financial statements of lessors. This standard will be effective the fiscal year ending May 31, 2023. The Organization has commenced its evaluation of the standard and anticipates a material impact upon adoption.

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The standard requires contributed nonfinancial assets be shown separate from contributions of cash and other financial assets and provides for qualitative disclosure regarding valuation techniques, categories of contributed nonfinancial assets, and their use. This standard will be effective for the year ending May 31, 2023.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments-Credit Losses*. The standard requires a financial asset (including trade receivables) measured at amortized cost basis to be presented at the net amount expected to be collected. Thus, the statement of activities will reflect the measurement of credit losses for newly-recognized financial assets as well as the expected increases or decreases of expected credit losses that have taken place during the period. This standard will be effective for the fiscal year ending May 31, 2024.

The Organization is currently evaluating ASU 2020-07 and ASU 2016-03 and their related impact on the Organization's financial statements.

Note C - Liquidity and Availability of Resources

The Organization's financial assets available within one year of the statement of financial position date for general expenditures as of May 31, 2022 and 2021 are as follows:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 1,235,623	\$ 1,117,655
Accounts receivable, net	50,950	36,061
Pledges and grants receivable, net	44,550	39,860
Certificates of deposit	13,574	10,400
Investments	<u>-</u>	<u>3,008</u>
	1,344,697	1,206,984
Less amounts not available to be used within one year		
Restricted due to time or purpose	77,216	112,850
Certificate of deposit pledged as collateral	<u>9,287</u>	<u>10,400</u>
Total financial assets available to meet cash needs for general expenditures within one year	<u>\$ 1,258,194</u>	<u>\$ 1,083,734</u>

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements (Continued)
Years Ended May 31, 2022 and 2021

Note C - Liquidity and Availability of Resources (Continued)

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Organization also has a \$100,000 line of credit with an available balance of approximately \$100,000 at both May 31, 2022 and 2021 to meet liquidity needs (see Note G).

Note D - Pledges Receivable

Pledges receivable at May 31, 2022 and 2021 consist of the following:

	<u>2022</u>	<u>2021</u>
Pledges and grants receivable	\$ 48,250	\$ 43,560
Less allowance for uncollectible pledges	<u>(3,700)</u>	<u>(3,700)</u>
	<u>\$ 44,550</u>	<u>\$ 39,860</u>

At May 31, 2022 all pledges and grants receivable are all due in the next fiscal year.

Note E - Fair Value Measurements

FASB ASC 820, *Fair Value Measurements and Disclosures*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1: Quoted market prices in active markets for identical assets or liabilities. An active market for the asset or liability is a market in which the transaction for the asset or liability occurs with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data, such as quoted prices for similar assets or liabilities or model-derived valuations.
- Level 3: Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the asset or liabilities.

Following is a description of the valuation methodologies for assets measured at fair value. There have been no changes in methodologies used at May 31, 2022 and 2021.

Common stock: Valued at the closing price reported on the active market on which the individual securities are traded. Common stock is classified as Level 1 in the fair value hierarchy.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements (Continued)
Years Ended May 31, 2022 and 2021

Note F - Property and Equipment

Property and equipment at May 31, 2022 and 2021 consists of the following:

	<u>2022</u>	<u>2021</u>
Furniture, fixtures and equipment	\$ 95,852	\$ 95,852
Costumes and supplies	25,759	25,759
Computer hardware and software	57,535	50,624
Leasehold improvements	65,964	65,964
Vehicles	<u>9,455</u>	<u>9,455</u>
	254,565	247,654
Less accumulated depreciation	<u>(241,435)</u>	<u>(234,371)</u>
	<u>\$ 13,130</u>	<u>\$ 13,283</u>

Note G - Line of Credit

The Organization has a \$100,000 bank line of credit which bears interest at prime plus 2.65%. The line of credit is secured by the Organization's assets and matures on November 20, 2022. No amount was borrowed on the line of credit May 31, 2022 and 2021.

Note H - Refundable Paycheck Protection Program ("PPP") Advance

The Organization received a refundable advance of \$192,200 in May 2020 from the U.S. Small Business Administration ("SBA") PPP. Under the provisions of the Coronavirus Aid, Relief and Economic Security ("CARES") Act, the Organization was notified the loan was fully forgiven in March 2021 and recognized as revenue in the 2021 statement of activities and changes in net assets. The Organization has been legally released by the SBA. In accordance with the related PPP loan guidelines, the SBA reserves the right to audit any PPP loan at any time during the loan process, including after the loan is partially or fully forgiven and the Organization has been legally released.

Note I - Shuttered Venue Operators Grant

In July 2021, the Organization received \$211,408 under the U.S. Small Business Administration's Shuttered Venue Operators Grant ("SVOG") program as established by the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act, and amended by the American Rescue Plan Act. SVOG funds may be used for specific expenses, such as payroll, rent and operating lease payments, utilities, debt and mortgage payments, and other ordinary and necessary business expenses, including maintenance costs incurred between March 1, 2020 and December 31, 2021. The Organization has one year from the date of the award to expend the grant funds. Any grant funds not expended in the one-year time period must be returned. As of May 31, 2022, all funds had been expended.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements (Continued)
Years Ended May 31, 2022 and 2021

Note J - Economic Injury Disaster ("EID") Loan

In June 2020, the Organization received a \$500,000 EID Loan. The EID is due in monthly installments of principal and interest (at 2.75%) of \$2,136 beginning November 19, 2022, with the balance due April 19, 2050. The loan is secured by all the Organization's assets.

The EID is scheduled to mature as follows:

<u>Year ended</u>	<u>Amount</u>
2023	\$ 6,975
2024	12,220
2025	12,561
2026	12,910
2027	13,270
Thereafter	442,064
	<u>\$ 500,000</u>

Note K - Net Assets with Donor Restrictions

At May 31, 2022 and 2021, the Organization has \$77,216 and \$112,850, respectively, in net assets with donor restrictions available for future programs.

Note L - Operating Leases

The Organization entered into a non-cancelable operating lease for storage and set construction space with an original lease term expiring May 31, 2019. The lease was renewed through May 31, 2024 with monthly base rent ranging from \$3,950 to \$4,100. Rent expense under this lease recognized in the accompanying financial statements totaled \$47,400 for each of the years ended May 31, 2022 and 2021.

Effective September 2014, the Organization entered into an operating lease for office space through August 31, 2020. Upon lease renewal, this lease was renewed in three month increments through August 1, 2021 when the lease was renewed for one year expiring in August 2022. Monthly rent under the current lease renewal is \$2,050. Rent expense under this lease totaled \$24,300 and \$22,347 for the years ended May 31, 2022 and 2021, respectively. Subsequent to year end, the lease was renewed through August 2023 with monthly rent of \$2,200.

The Organization paid rentals for the use of the Bomhard Theater in Kentucky Center for the Arts under short term rental agreements with the venue during the year ended May 31, 2022.

The total non-cancelable operating lease payments, including renewals, due subsequent to year end, are as follows:

<u>Year ending May 31,</u>	<u>Amount</u>
2023	\$ 53,550
2024	49,200
Total	<u>\$ 102,750</u>

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements (Continued)
Years Ended May 31, 2022 and 2021

Note M - Pension and Employee Benefit Plans

The Organization is a participating employer in a separate trustee-managed multiemployer defined benefit pension plan for employees who participate in collective bargaining agreements (the "Plan"). The Plan generally provides retirement benefits to employees based on years of service while a member of the collective bargaining group and/or covered wages from participating employers. The Plan is managed by a board of trustees. Although the Organization is not represented on the board of trustees, other contributing employers may be members of the board. No contributions were charged to pension expense for ongoing participation in this plan during the years ended May 31, 2022 and 2021, respectively.

The risks of participating in these Plans are different from single-employer plans because:

- Assets contributed to a multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to a plan, the unfunded obligations of that plan may be required to be borne by the remaining participating employers.
- If the Organization chooses to stop participating in one of its multiemployer plans, it may be required to pay a withdrawal liability to that plan.

In connection with ongoing renegotiation of the collective bargaining agreement, the Organization could discuss and negotiate for the complete or partial withdrawal from the Plan. Depending on the number of employees withdrawn in any future period and the financial condition of the multiemployer plan at the time of withdrawal the associated withdrawal liability could be material to the Organization's change in net assets in the period of the withdrawal. As of May 31, 2022, the Organization has no plans to withdraw from the Plan.

Stage One: The Louisville Children's Theatre, Inc.
d/b/a StageOne Family Theatre
Notes to Financial Statements (Continued)
Years Ended May 31, 2022 and 2021

Note M - Pension and Employee Benefit Plans (Continued)

The Organization's participation in the Plan as of May 31, 2022 and 2021, and for the years ended May 31, 2022 and 2021 is outlined in the table below. The "EIN/Pension Plan Number" column provides the Employee Identification Number ("EIN") and the three-digit plan number, if applicable. The "FIP/RP Status Pending/Implemented" column indicates plans for which a financial improvement plan ("FIP") or a rehabilitation plan ("RP") is either pending or has been implemented. Plans in the Red zone are generally less than 65% funded, plans in the Yellow zone are generally greater than 65% but less than 80% funded, and plans in the Green are at least 80% funded.

<u>Pension fund</u>	<u>Equity-league pension trust fund</u>	<u>I.A.T.S.E. National pension fund</u>	<u>AFM & Employers' pension plan</u>
EIN/Pension plan number	13-6696817-001	13-1849172-001	51-5120204-001
Pension Protection Act	May 31, 2021 Green	December 31, 2021 Green	March 31, 2021 Red
Zone status	May 31, 2020 Green	December 31, 2020 Green	March 31, 2020 Red
FIP/RP status pending/implemented	No	No	Yes/implemented
Company			
Contributions - 2022	-	-	-
Contributions - 2021	\$0	-	-
Surcharge imposed	No	No	Yes
Greater than 5% contributor to the plan	No	No	No
Expiration date of collective Bargaining agreement	June 27, 2021	N/A	N/A

Under the terms of an agreement with various union organizations, the Organization is required to pay specific amounts to a welfare trust fund (under a defined contribution welfare plan) on behalf of actors, directors and designers as they are employed by the Organization. Welfare expense related to the union agreements was \$15,346 and \$0 for the years ended May 31, 2022 and 2021, respectively.

Note N - Concentrations

At both May 31, 2022 and 2021, pledges and grants from one donor represents 100% of gross pledges and grants receivable, respectively. At May 31, 2022 and 2021, accounts receivable from one vendor represents 96% and 98% of gross accounts receivable, respectively. During the years ended May 31, 2022 and 2021, the Organization received 44% and 49%, respectively, of total contributions and grants from two and three donors, respectively.

Note O - Contingency

During 2020, the outbreak of the novel coronavirus disease 2019 ("COVID-19") was declared a United States and global pandemic. The Organization's operations have been adversely impacted by the outbreak of COVID-19. The Organization's operations may continue to be adversely affected as a result of the outbreak of COVID-19. Based on current circumstances, management believes the Organization has adequate financial resources and the liquidity to continue to sustain operations throughout the pandemic and for a period of at least one year beyond the date the accompanying financial statements were available to be issued. As a result of the initial uncertainty surrounding the COVID-19 pandemic, the Organization applied for, and in May 2020, received a PPP loan under the ("CARES") Act (see Note H). In addition, the Organization applied for, and in July 2021 received a Shuttered Venue Operators Grant (see Note I).



Kentucky Secretary of State
Michael G. Adams

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STAGE ONE: THE LOUISVILLE
CHILDREN'S THEATRE, INC.

File Amended Annual Report

Change Address or Registered Agent

File Certificate of Assumed Name (DBA)File Dissolution

Upload a filingFile Registered Agent Resignation

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General Information

Organization Number	0144489
Name	STAGE ONE: THE LOUISVILLE CHILDREN'S THEATRE, INC.
Profit or Non-Profit	N - Non-profit
Company Type	KCO - Kentucky Corporation
Status	A - Active
Standing	G - Good
State	KY
File Date	8/10/1948
Organization Date	8/10/1948
Last Annual Report	5/26/2023
Principal Office	1129 PAYNE ST

LOUISVILLE, KY 40204
Registered Agent DINSMORE AGENT CO.
101 S. FIFTH STREET
SUITE 2500
LOUISVILLE, KY 40202

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- Show Assumed Names



INTERACTIVE STORYBOOK EXPERIENCE!



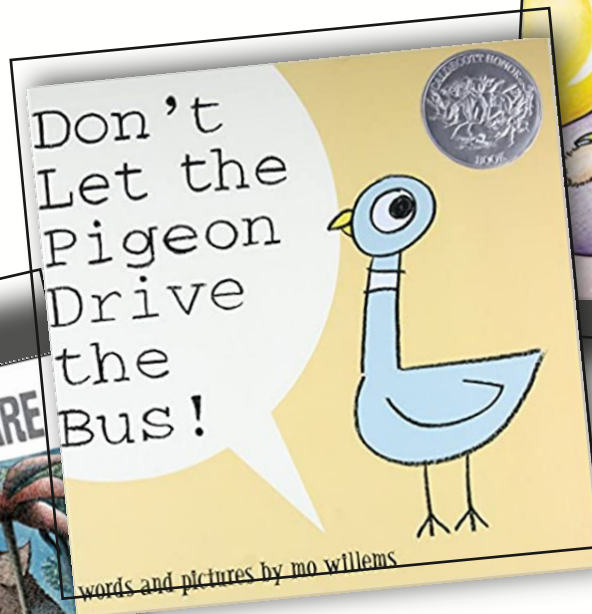
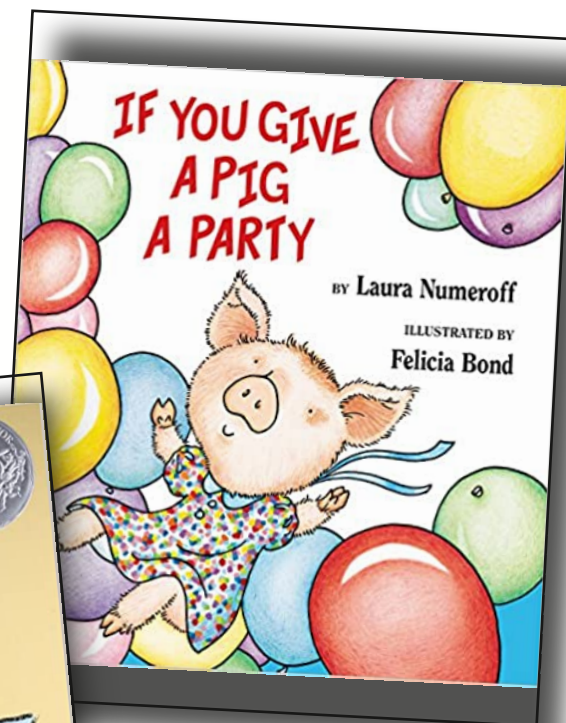
Storytellers LIVE is a great program typically intended for students between PreK and 3rd grade. We bring a pair of teaching artists to your school or library to read a series of 3 storybooks in an active, participatory reading. Choose from one of our book bundles to customize your event!



This 40-minute storybook program takes children's favorite books and brings them to life in a way that's as unique and exciting as the stories themselves. At these events, caregivers and little ones sit on the floor around the performers for a truly immersive theatre experience. Audiences help tell the story through interaction, and LOTS of imagination!



This 40-minute storybook program takes children's favorite books and brings them to life in a way that's as unique and exciting as the stories themselves. At these events, caregivers and little ones sit on the floor around the performers for a truly immersive theatre experience. Audiences help tell the story through interaction and LOTS of imagination!



Book Bundle #1

Where the Wild Things Are
by Maurice Sendak

Don't Let the Pigeon Drive the Bus!
by Mo Willems

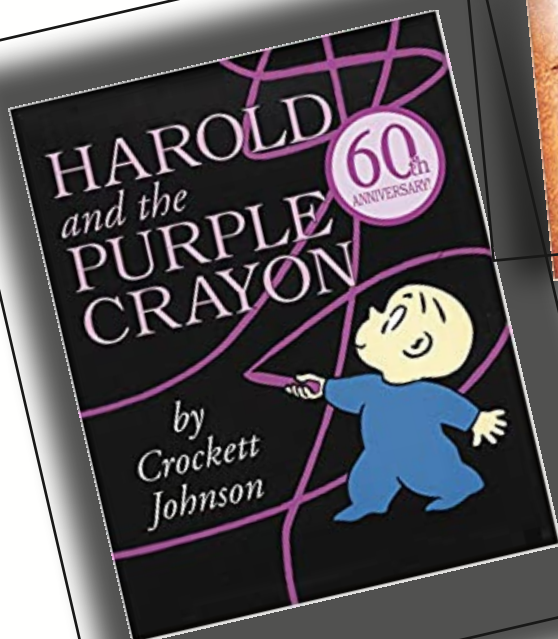
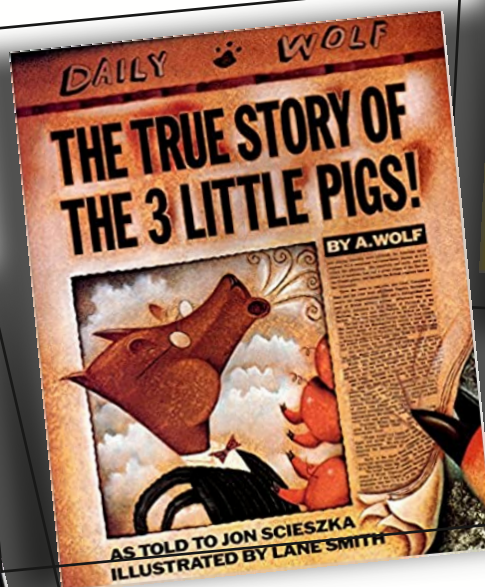
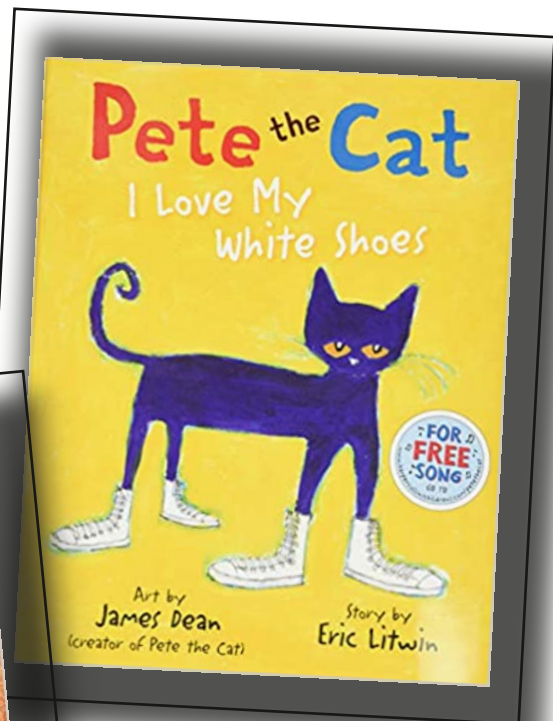
If You Give A Pig A Party By
Laura Numeroff



This 40-minute storybook program takes children's favorite books and brings them to life in a way that's as unique and exciting as the stories themselves. At these events, caregivers and little ones sit on the floor around the performers for a truly immersive theatre experience. Audiences help tell the story through interaction and LOTS of imagination!



THEATRE—PERFORMING
EVERYWHERE FOR
EVERYONE.



Book Bundle #2

Harold and the Purple Crayon
by Crockett Johnson

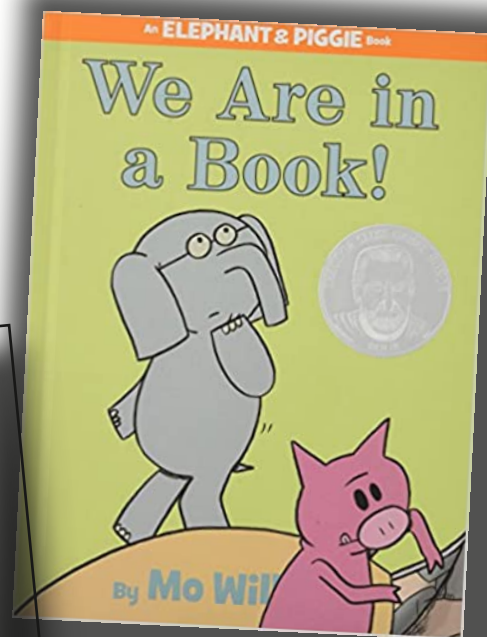
The True Story of the Three Little Pigs
by Jon Scieszka

Pete the Cat: I Love my White Shoes
by Eric Litwin

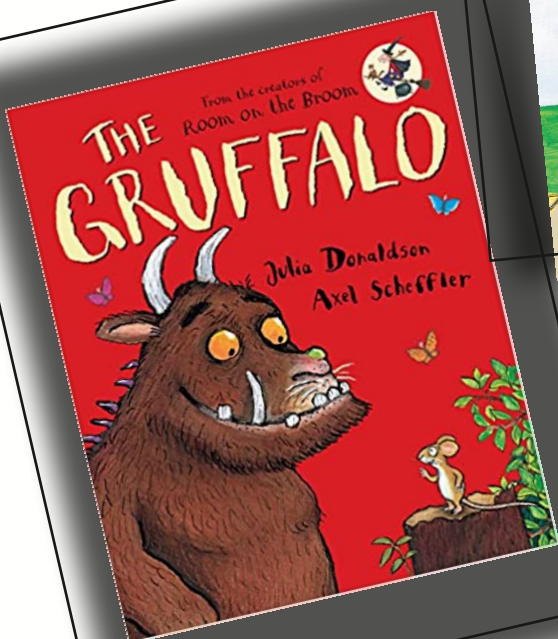


THEATRE—PERFORMING
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EVERYONE.

This 40-minute storybook program takes children's favorite books and brings them to life in a way that's as unique and exciting as the stories themselves. At these events, caregivers and little ones sit on the floor around the performers for a truly immersive theatre experience. Audiences help tell the story through interaction and LOTS of imagination!



Book Bundle #3

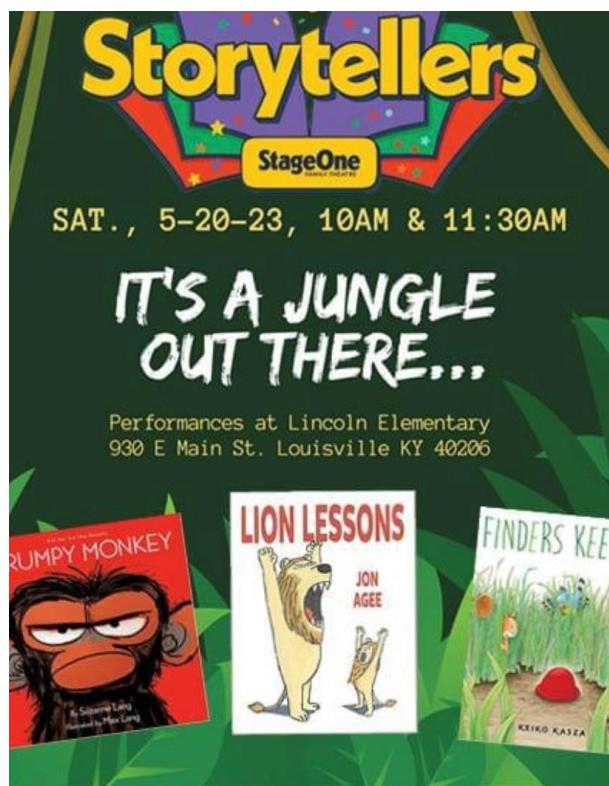


The Gruffalo
by Julia Donaldson

Pete the Cat and His Four Groovy Buttons
by Eric Litwin

We Are In a Book!
by Mo Willems

StageOne Storytellers sample social media posts and photos



StageOne Family Theatre

Jun 22 • 🌐

As part of our 2023 Cultural Pass offering, we are so excited for our new partnership with [Historic Locust Grove](#), starting with a FREE, non-ticketed Storytellers performance on the 4th of July! Spend part of your Independence Day with us at Locust Grove as we bring two Storytellers performances to their beautiful pavilion!!!



From: [Harward, Sonya](#)
To: [Burton, Jared](#)
Subject: FW: D15 - 11/2/23 Budget and Appropriations Committee Comments - O-248-23
Date: Wednesday, November 1, 2023 3:13:21 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[Storyteller LIVE Promo Packet 2023.pdf](#)
[StageOne Storytellers Promo and Photos.pdf](#)

I see some of the attached pages in the packet but not all of them and the email below. Can you make sure that all of these get attached? Thanks



Sonya Harward

Louisville Metro Council Clerk

601 W. Jefferson Street, Ste. 103
Louisville, KY 40202
(502)574-2704 (direct)
(502)574-3902 (ofc)

From: Bell, LaTonya J. <LaTonya.Bell2@louisvilleky.gov>
Sent: Wednesday, November 1, 2023 1:00 PM
To: Harward, Sonya <Sonya.Harward@louisvilleky.gov>; Burton, Jared <Jared.Burton@louisvilleky.gov>
Cc: Luckett, Amy <Amy.Luckett@louisvilleky.gov>; Steele, Roxanne <Roxanne.Steele@louisvilleky.gov>
Subject: FW: D15 - 11/2/23 Budget and Appropriations Committee Comments - O-248-23

Please include this email and attachments in the O-248-23 packet. Thank you.

Also, on behalf of D15, please check the first box in Section 5.D. on page 5 of the NDF Application. Thank you.

From: Luckett, Amy <Amy.Luckett@louisvilleky.gov>
Sent: Wednesday, November 1, 2023 12:49 PM
To: Bell, LaTonya J. <LaTonya.Bell2@louisvilleky.gov>
Subject: RE: D15 - 11/2/23 Budget and Appropriations Committee Comments - O-248-23

Hi LaTonya,

There was a misunderstanding, the performances have not been scheduled and are not the ones I had mentioned over the phone. I am attaching a document that shows more accurately what they are proposing. The thought is the council people can sign on to sponsor the shows and pick a bundle and library. They are not going to be able to do all performances without full funding and have not scheduled the performances but plan to have them all completed by the end of the fiscal year, 6/30/24. Let me know if that is everything you need or if you have follow-up questions.

Thank you,

Amy Lockett

Legislative Assistant

District 15 | Councilwoman Jennifer Chappell

Louisville Metro Council

601 W. Jefferson Street | Louisville, KY 40202

Office: (502) 574-1115 Cell: (502) 409-3943

amy.lockett@louisvilleky.gov

<https://louisvilleky.gov/government/metro-council-district-15>



[Subscribe to D15 News](#)



From: Lockett, Amy

Sent: Wednesday, November 1, 2023 11:57 AM

To: Bell, LaTonya J. <LaTonya.Bell2@louisvilleky.gov>

Subject: FW: D15 - 11/2/23 Budget and Appropriations Committee Comments - O-248-23

Hi LaTonya,

I hope you are doing well today. Below are the answers from the requesting agency regarding the email you sent Monday. Please let me know if you have any additional questions or concerns regarding this matter.

Thank you,

Amy Lockett

Legislative Assistant

District 15 | Councilwoman Jennifer Chappell

Louisville Metro Council

601 W, Jefferson Street | Louisville, KY 40202

Office: (502) 574-1115 Cell: (502) 409-3943

amy.lockett@louisvilleky.gov

<https://louisvilleky.gov/government/metro-council-district-15>



[Subscribe to D15 News](#)



From: Tara Denham <tdenham@stageone.org>

Sent: Wednesday, November 1, 2023 11:54 AM

To: Lockett, Amy <Amy.Lockett@louisvilleky.gov>

Subject: RE: D15 - 11/2/23 Budget and Appropriations Committee Comments - O-248-23

CAUTION: This email came from outside of Louisville Metro. Do not click links, open attachments, or give away private information unless you recognize the sender's email address and know the content is safe.

Hi Amy,

I just got out of a meeting with my ED and the Education Director – Ashley Wallace, who produces all of our Storytellers shows. See below and let me know what you think.

Thanks so much!!

- 1) What are the dates the Storyteller Performances are scheduled to occur and the name of

the corresponding library branches where the performances will be held? Thanks

Ashley Wallace, StageOne Education Director, will reach out to Kate Schiavi, Louisville Free Public Library Youth Services Manager at the Main Branch. They will coordinate schedules with each branch. The schedule and number of performances will depend on the number of Metro Council members supporting the program. Performances will likely take place during the week at 2:00 and 4:00 in the afternoon.

- 2) What is the Administration of the program \$3900 cost? Please be more specific. Thank you.

The administration of the program is 10% of the total cost. This pays for the following staff time: Casting the production, contract writing, casting musicians, coordinating with libraries, coordinating with marketing/PR.

Tara S. Denham

Development Director

[StageOne Family Theatre](#)

315 W. Market St, Ste 2S

Louisville KY, 40202

502.417.1260



From: Lockett, Amy [<mailto:Amy.Lockett@louisvilleky.gov>]

Sent: Monday, October 30, 2023 3:59 PM

To: Tara Denham <tdenham@stageone.org>

Subject: FW: D15 - 11/2/23 Budget and Appropriations Committee Comments - O-248-23

Hi Tara,

Can you help me with the request below? The budget meeting is Thursday afternoon, so I assume we have to provide the information ahead of the meeting.

Thank you!

Amy Lockett

Legislative Assistant
District 15 | Councilwoman Jennifer Chappell
Louisville Metro Council
601 W, Jefferson Street | Louisville, KY 40202
Office: (502) 574-1115 Cell: (502) 409-3943
amy.lockett@louisvilleky.gov
<https://louisvilleky.gov/government/metro-council-district-15>



[Subscribe to D15 News](#)



From: Bell, LaTonya J. <LaTonya.Bell2@louisvilleky.gov>
Sent: Monday, October 30, 2023 3:56 PM
To: Lockett, Amy <Amy.Lockett@louisvilleky.gov>; Chappell, Jennifer <Jennifer.Chappell@louisvilleky.gov>
Cc: MetroCouncilClerk <MetroCouncilClerk@louisvilleky.gov>
Subject: D15 - 11/2/23 Budget and Appropriations Committee Comments - O-248-23

Good afternoon,

Please address the below items in red font type as soon as possible. Thank you.

7. **O-248-23** AN ORDINANCE APPROPRIATING \$8,000 FROM NEIGHBORHOOD DEVELOPMENT FUNDS IN THE FOLLOWING MANNER: \$2,500 FROM DISTRICT 15; \$4,000 FROM DISTRICT 21; AND \$1,500 FROM DISTRICT 17; THROUGH THE OFFICE OF MANAGEMENT AND BUDGET, TO STAGE ONE: THE LOUISVILLE CHILDREN'S THEATER, INC., FOR PERFORMANCES AT LOUISVILLE FREE PUBLIC LIBRARIES.

Sponsors: Jennifer Chappell (D-15)

Comments: Requested \$39,000.00 of \$39,000.00 expenditures associated with providing 52 Storyteller Performances at 16 Louisville Free Public Library branches. NDF funds will be used to fund the cost associated with contract performers, contract director, contract music director,

costumes, props, production, mileage, advertising, and **administration of the program**. President Marcus Winkler is a volunteer Board Member for StageOne.

D15 LA to address:

1. *What are the dates the Storyteller Performances are scheduled to occur and the name of the corresponding library branches where the performances will be held? Thanks*
2. *What is the Administration of the program \$3900 cost? Please be more specific. Thank you.*

LaTonya J. Bell | Council Financial Analyst
Louisville Metro Council
601 W. Jefferson Street, 1st floor | Louisville, KY 40202
Phone: (502) 574-1351
Email: LaTonya.Bell2@louisvilleky.gov

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NDF GRANT AGREEMENT

THIS AGREEMENT made and entered into by and between the **LOUISVILLE/JEFFERSON COUNTY METRO GOVERNMENT**, (hereinafter referred to as "Metro Government"), by and through its **OFFICE OF MANAGEMENT AND BUDGET**, and **STAGE ONE: THE LOUISVILLE CHILDREN'S THEATRE, INC., 1129 PAYNE ST, LOUISVILLE, KY, 40204** (hereinafter referred to as "Grantee"):

WITNESSETH:

WHEREAS, the Grantee is in need of funds to carry out the activities outlined in the attached and incorporated Program/Project Budget; and

WHEREAS, Metro Government recognizes the importance of this program/project for meeting the needs of its citizens;

NOW, THEREFORE, it is mutually agreed by and between the Parties hereto as follows:

I. GRANTEE'S SERVICES AND RESPONSIBILITIES:

A. Grantee agrees to implement and administer this award in accordance with the Program/Project Budget approved through the NDF grant application process by the legislative council of the Louisville/Jefferson County Metro Government.

B. Grantee agrees to maintain, during the term of the contract, and retain not less than five years after completion thereof, complete and accurate records of all the Grantee's costs which are chargeable to Metro Government under this Agreement as well as all other funding sources for the funded program or project known as **STORYTELLER PERFORMANCES**.

C. Grantee agrees that Metro Government shall have the right, at any reasonable time, to inspect and audit those records by authorized representatives of its own or any public accounting firm selected by it. The records thus to be maintained and retained by the Grantee shall include (without limitation):

- 1) all payroll records accounting for total time distribution of Grantee's employees working full or part time on the Program/project to include timesheets, system payroll reports, payroll records from outsourced payroll companies, as well as cancelled payroll checks and/or bank statements, or signed receipts for payroll payments in cash. Note: if you are charging gross salary amount to the grant, additional documentation shall be needed to satisfy financial reporting requirements.
- 2) for those individuals contracted to provide services: service agreements, proposals, invoices as well as cancelled checks, or signed detailed receipts for payroll payments in cash;
- 3) invoices for purchases, receiving and issuing documents, and all the inventory records for Grantee's stores, stock or capital items;
- 4) paid invoices or receipts and cancelled checks for materials purchased, subcontractors, and any other third party charges; and
- 5) all records pertinent to this Project pertaining to participant records (sign-in sheets, attendance logs, etc), statistical records, and supporting documents for the same period of time.

D. For awards paid in one lump sum, the Grantee shall be required, and agrees to submit financial reports within 30 days after the close of the 60 days in which the Grantee must spend the full payment in accordance with section II.B. below.

For awards paid on a disbursement basis, the Grantee agrees to spend the full payment received and submit financial reports in accordance with the approved Program/Project Budget and shall follow this reporting schedule:

Payment Processed July 1st – September 30th: Report due October 15th

Payment Processed October 1st – December 31st: Report due January 15th

Payment Processed January 1st – March 31st: Report due April 15th

Payment Processed April 1st – June 30th: Report due July 15th

The financial report shall be completed in the format provided by the Office of Management and Budget, shall account for all funds received and expended by the Grantee, and shall include the documentation identified in Section I.C. In addition, Grantee could be asked to provide documentation to support funding from other sources. All reports and correspondence shall be addressed to **Louisville/Jefferson County Metro Government, Office of Management and Budget, NDF Compliance, 611 West Jefferson Street, Louisville, Kentucky 40202.**

II. PAYMENTS:

A. Metro Government shall make payment based on the nature of the expenditure.

B. One payment for the total amount of the Agreement shall be made for items considered one time expenditures, such as advancements for community events and festivals or certain capital expenditures. The Grantee agrees to spend the total funds received in accordance with the Program/Project Budget within 60 days of the check date and submit to Metro Government a financial report with supporting documentation to include (without limitation) copies of cancelled checks, invoices, and receipts by the next applicable reporting date as stipulated in Exhibit C.

C. Payment shall be made through equal disbursements for operating expenditures such as salaries, rents, utilities, supplies, telephone, in-town travel and client assistance, or ongoing capital expenditures, such as construction projects. The initial disbursement shall be made to the Grantee upon execution of this Agreement. All subsequent disbursements to the initial payment are contingent upon full compliance by the Grantee to submit all applicable financial reports and supporting documentation as identified in Section I.D and the NDF Training Presentation on the Metro Government Website.

D. For grants that are executed and the initial disbursement made after April 1st, the funds will be disbursed in two equal payments with the final payment occurring after the July 15th reports are received by OMB and approved. The Grantee shall receive an extension as identified in section IV.B. below.

E. The total amount payable under this Agreement shall not exceed the sum of **THIRTEEN THOUSAND FIVE HUNDRED DOLLARS (\$13,500)** as set forth in **ORDINANCE NO. 168, SERIES 2023**, and shall cover expenditures as specified in the Program/Project Budget of the Grantee. Such disbursements shall be made in accordance with this Agreement and the procedures established by Metro Government.

III. DURATION OF AGREEMENT:

A. This Agreement shall become effective as of the **10th DAY OF NOVEMBER** and shall terminate on the 30th day of June 2024.

B. Any expenditures incurred by the Grantee prior to the effective date of this agreement, but are reimbursable in accordance with the approved Program/Project Budget, may be accepted as long as the Grantee has disclosed in the grant application that the expenditures were either already incurred prior to the application date, or were likely to occur after the application date but prior to the effective date of this Agreement.

C. Any unspent Grant Funds held by Grantee or Grant Funds not used in accordance with the Program/Project Budget shall be returned to Metro Government within 30 days of notification.

D. This Agreement may be terminated by submitting thirty (30) days' written notice to the non-terminating party of such intent to terminate. No matter who initiates the termination, the Grantee shall return all unspent funds to Metro Government within thirty (30) days of such termination.

IV. AGREEMENT EXTENSIONS:

A. Any award paid to the Grantee via one full payment must be spent within 60 days of the check date as stipulated in section II.B. above. If a Grantee is unable to spend the award within 60 days, the Grantee may request an extension. Such written extension request shall conform to this Section.

B. Any award paid after April 1st of any fiscal year via multiple disbursements or in accordance with Section II.D above must be spent by September 30th of the following fiscal year. While this Agreement will terminate on June 30th, the Grantee will have an automatic extension of three (3) months, if needed, in order to spend the remaining funds. A written extension request is not required in this situation.

C. Any award paid prior to April 1st via multiple disbursements must be spent by June 30th. If the Grantee is unable to spend the funds in accordance with this deadline, an extension may be requested. Such written extension request shall conform to this Section.

D. A written request for an extension must be submitted and include the amount remaining to be spent, an explanation as to why the funds were not spent in accordance with the applicable deadlines identified in this agreement, and an estimated date by which the remaining funds will be fully expended. The request should be submitted to the **Louisville/Jefferson County Metro Government, Office of Management and Budget, NDF Coordinator, 611 West Jefferson Street, Louisville, Kentucky 40202**. A Grantee may request an extension only once, and the extension will be in effect for no more than ninety (90) days. If, at the end of the extension period, the Grantee still has not fully expended the award, the Grantee will be required to return any unspent funds within 30 days of notification.

V. AMENDMENTS TO THE PROGRAM/PROJECT BUDGET:

A. If the level of funding requested through the application process to support the Program/Project Budget is not approved, Exhibit B of this agreement and if applicable the Detail List(s) must be completed. Exhibit B must reflect only approved categories as per Metro Council policies and procedures.

B. If at any time in the duration of the agreement, the Grantee determines that they are unable to expend the awarded funds in accordance with the approved Program/Project Budget, an amendment may be requested. **The Grantee must submit a written request to the Office of Management and Budget, NDF Compliance, 611 West Jefferson Street, Louisville, KY 40202.** The request must include an explanation for the requested change. If approved, the Grantee will receive written approval from OMB.

VI. ADDITIONAL COVENANTS AND REPRESENTATIONS OF GRANTEE:

A. Grantee covenants that it has all necessary power, capacity and authority to execute and deliver this Agreement and to provide the services contemplated by this Agreement and the Program/Project Budget. Grantee further covenants that it is a duly organized and validly existing entity, is qualified to do business in the State of Kentucky, has full right, power and authority to enter into this Grant Agreement, and that the person signing on behalf of Grantee is authorized to do so.

B. Grantee covenants that the person executing this Agreement has the full and requisite power to legally bind the Grantee and no additional approvals are required.

C. Grantee agrees to expend all Grant Funds and to implement and administer the Program/Project strictly in conformity with the Program/Project Budget and this Agreement, and agrees not to deviate from the Program/Project Budget without the prior written agreement of Metro Government.

D. Grantee agrees that it shall implement and administer the Program/Project in compliance with all applicable laws, regulations and codes of the federal, state and local governments.

E. If Program/Project Budget is a fundraiser, Grantee agrees that the benefactors of such fundraiser shall use the proceeds of the fundraiser in a manner consistent with the rules that governed the Program/Project Budget granted through the NDF process.

F. Grantee agrees that in the implementation and administration of the Program/Project it shall not unlawfully discriminate against any person by reason of race, religion, color, sex, national origin, familial status, sexual orientation, gender identity, because the person is a qualified individual with a disability, is age 40 or over, is a smoker or non-smoker, or because of the person's Vietnam-era Veteran status.

G. Grantee covenants that this Agreement together with the Program/Project Budget is in all respects the legal, valid and binding obligation of the Grantee and the performance of the Program/Project and the compliance with the terms of this Agreement does not and will not violate any existing provisions of the Grantee's articles of incorporation, by-laws or other agreements of organization.

H. Grantee covenants that neither this Agreement, the Program/Project Budget, the grant application or any other document submitted to Metro Government in support of this grant contains any untrue statement of any material fact or omits to state any material fact necessary to make the statements contained therein, and further that there is no fact known to the Grantee that materially and adversely affects, or in the future could materially and adversely affect the ability of the Grantee to implement and administer the Project.

I. Grantee agrees to publicly acknowledge that Metro Government has provided partial funding for the program or project.

VII. HOLD HARMLESS:

The Grantee shall indemnify, hold harmless, and defend Metro Government, its elected and appointed officials, employees, agents and successors in interest from all claims, damages, losses and expenses including attorneys' fees, arising out of or resulting, directly or indirectly, from Grantee's (or Grantee's subcontractors, if any) performance or breach of this Agreement provided that such claim, damage, loss or expense is: (1) attributable to personal injury, bodily injury, sickness, death, or to injury to or destruction of property, including the loss of use resulting therefrom, or breach of contract, and (2) not caused by the negligent act or omission or willful misconduct of Metro Government or its elected and appointed officials and employees acting within the scope of their employment. In addition, the Grantee shall repay all Grant Funds disbursed by Metro Government to the Grantee if a court of competent jurisdiction enters a final, unappealable order that the appropriation that funded the Grant Funds was an unlawful appropriation of public funds under the Kentucky Constitution or the Kentucky Revised Statutes. This Hold Harmless and Indemnification Clause shall in no way be limited by any financial responsibility or insurance requirements and shall survive the termination of this Agreement.

VIII. DEFAULT:

Each of the following events or occurrences shall constitute an event of default under this Agreement:

- A. Declaration of Bankruptcy of Grantee.
- B. Failure to administer and implement the Program/Project in conformity with this Agreement and the Program/Project Budget.
- C. Failure to submit the financial reports required by Section I.D. of this Agreement in accordance with the established reporting schedule, or to furnish any additional information to Metro Government if required pursuant to Section I.B. of this Agreement.

D. Disclosure or discovery that the covenants and representations made by the Grantee in this Agreement, the Program/Project Budget, the grant application or other document submitted in support of this Grant is, was, or shall be false or misleading in any material respect.

E. Disclosure or discovery that goods purchased with Grant Funds have not been used in accordance with the Program/Project Budget. In such cases, Grantee shall return said goods to Metro Government or return the amount of the Grant Funds.

IX. REMEDIES OF METRO GOVERNMENT UPON EVENTS OF DEFAULT:

Upon the occurrence of an event of default, Metro Government, in its sole discretion and without notice to the Grantee, may at any time exercise any one or more of the following rights and remedies:

A. Immediately terminate or suspend the Grant, by written notice, after which Metro Government shall be under no obligation to advance any undisbursed Grant Funds to the Grantee.

B. Immediately suspend the Grantee from receiving future NDF awards until all Default events have been satisfied.

C. Commence an appropriate legal or equitable action to enforce the Grantee's performance of the terms, covenants and conditions of this Agreement or the Program/Project Budget.

D. Declare all Grant Funds previously disbursed to the Grantee to be immediately due and payable in full, without any presentment, demand or notice of any kind, all of which are hereby waived by the Grantee.

E. Commence appropriate legal or equitable action to enforce the rights and remedies of Metro Government, or any one or more of them, pursuant to the terms, covenants and conditions of this Agreement.

F. Exercise any other rights or remedies that may be available to Metro Government pursuant to this Agreement or under applicable laws.

X. EMPLOYER/EMPLOYEE RELATIONSHIP

It is expressly understood that no employer/employee relationship is created by this agreement nor does it cause Grantee to be an officer, official, or agent of Metro Government.

XI. GOVERNING LAW

This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Kentucky. In the event of any proceedings regarding this Agreement, the Parties agree that the venue shall be the state courts of Kentucky or the U.S. District Court for the Western District of Kentucky, Louisville Division. All Parties expressly consent to personal jurisdiction and venue in such Court for the limited and sole purpose of proceedings relating to this Agreement or any rights or obligations arising thereunder. Service of process may be accomplished by following the procedures prescribed by law.

XII. ENTIRE AGREEMENT

This Agreement constitutes the entire agreement and understanding of the parties with respect to the subject matter set forth herein and this Agreement supersedes any and all prior and contemporaneous oral or written agreements or understandings between the Parties relative thereto. No representation, promise, inducement, or statement of intention has been made by the Parties that are not embodied in this Agreement.

WITNESS the agreement of the parties hereto as attested by their signatures affixed
hereon, this _____ day of _____ 2023.

APPROVED:

LOUISVILLE/JEFFERSON COUNTY
METRO GOVERNMENT:

(Office of Management and Budget)

By: _____
(Print Name)

Title: _____

Signature: _____

Date: _____

Approved as to form:

Print Name

Title

Signature

Date: _____

APPROVED:

GRANTEE:

(STAGE ONE: THE
LOUISVILLE CHILDREN'S
THEATRE, INC.)

By: Andrew D. Harris
(Print Name)

Title: Producing Artistic Director

Signature: [Signature]

Agency Tax ID # 61-0466715

Date: 11/15/23

EXHIBIT A
NDF PROGRAM/PROJECT BUDGET

PLEASE SEE ATTACHED GRANT APPLICATION
PROGRAM/PROJECT BUDGET

EXHIBIT B**AMENDED NDF PROGRAM/PROJECT BUDGET**

AMENDED NDF GRANT PROGRAM/PROJECT BUDGET			
<i>Budget Category</i>	<i>Metro Funds</i>	<i>Non-Metro Funds</i>	<i>Total</i>
Personnel Costs, including benefits:			
Rent / Utilities:			
Office Supplies:			
Telephone:			
In-Town Travel:	\$473		\$473
Client Assistance, Attach Detailed List:			
Professional Services Contracts:	\$8,910		\$8,910
Program Materials:	\$2,093		\$2,093
Community Events and Festivals, Attach Detailed List:			
Machinery and Equipment:			
Capital Project:			
Other Expenses, Attach Detailed List:	\$2,025		\$2,025
TOTAL:	\$13,500		\$13,500

Detail List for Budget Category – Client Assistance

Detail for CLIENT ASSISTANCE identified in the Budget above. Use multiple sheets if necessary	Metro Funds	Non-Metro Funds	Total
TOTAL:			

Detail List for Budget Category – Community Events & Festival

Detail for COMMUNITY EVENTS & FESTIVAL identified in the Budget above. Use multiple sheets if necessary	Metro Funds	Non-Metro Funds	Total
TOTAL:			

Detail List for Budget Category – Other Expenses

Detail for OTHER EXPENSES identified in the Budget above. Use multiple sheets if necessary	Metro Funds	Non-Metro Funds	Total
Advertising	\$675		\$675
Administration of the program	\$1,350		\$1,350
TOTAL:	\$2,025		\$2,025

EXHIBIT C**PAYMENT METHOD & REPORTING SCHEDULES****PAYMENT METHOD TABLE:**

Program/Project Expense	Payment Method
Personnel Costs (including Benefits)	DISBURSEMENTS
Rents/Utilities	
Office Supplies	
Telephone	
In-Town Travel	
Client Assistance	
Professional Service Contracts	
Program Materials	
Community Events and Festivals	ONE-TIME PAYMENT
Machinery and Equipment	DISBURSEMENTS or ONE-TIME PAYMENT as determined appropriate
Capital Project	
Other Expenses	

ONE TIME PAYMENT SCHEDULE:

<u>Payment Processed</u>	<u>One Payment</u>	<u>Funds Spent by</u>	<u>Final Report Due</u>
July 1 - Sept 30	Upon Execution	Within 60 days of check date	Within 30 days after the close of 60 days
Oct 1 - Dec 30	Upon Execution	Within 60 days of check date	Within 30 days after the close of 60 days
Jan 1 - Mar 31	Upon Execution	Within 60 days of check date	Within 30 days after the close of 60 days
April 1 - Jun 30	Upon Execution	Within 60 days of check date	Within 30 days after the close of 60 days

DISBURSEMENTS PAYMENT & REPORTING SCHEDULE:

Payment Processed (1st Payment)	1st Report Due	2nd Payment	2nd Report Due	3rd Payment	3rd Report Due	4th Payment	Funds spent By	Final Report Due
July 1 - Sept 30	Oct 15th	After Oct 15th report rec'd and approved	Jan 15th	After Jan 15th report rec'd and approved	April 15th	After April 15th report rec'd and approved	June 30th	July 15th
Oct 1 - Dec 31	Jan 15th	After Jan 15th report rec'd and approved	April 15th	After April 15th report rec'd and approved			June 30th	July 15th
Jan 1 - Mar 31	April 15th	After April 15th report rec'd and approved					June 30th	July 15th
April 1 - June 30 (automatic extension to Sept 30 th)	July 15th	After July 15th report rec'd and approved					Sept 30th	Oct 15th

ORDINANCE NO. _____, SERIES 2023

AN ORDINANCE APPROPRIATING ~~\$8,000~~ \$10,500 FROM NEIGHBORHOOD DEVELOPMENT FUNDS IN THE FOLLOWING MANNER: \$2,500 FROM DISTRICT 15; \$4,000 FROM DISTRICT 21; ~~AND \$1,500 EACH FROM DISTRICTS 12 AND 17; AND \$1,000 FROM DISTRICT 8;~~ THROUGH THE OFFICE OF MANAGEMENT AND BUDGET, TO STAGE ONE: THE LOUISVILLE CHILDREN'S THEATER, INC. FOR PERFORMANCES AT LOUISVILLE FREE PUBLIC LIBRARIES (AS AMENDED).

SPONSORED BY: COUNCIL MEMBERS CHAPPELL, RUHE, RENO-WEBER, BLACKWELL, AND PRESIDENT WINKLER

BE IT ORDAINED BY THE LEGISLATIVE COUNCIL OF THE LOUISVILLE/JEFFERSON COUNTY METRO GOVERNMENT ("THE COUNCIL") AS FOLLOWS:

SECTION I: The sum of ~~\$8,000~~ \$10,500 is hereby appropriated from Neighborhood Development Funds in the following manner: \$2,500 from District 15; \$4,000 from District 21; ~~and \$1,500 each from Districts 12 and 17; and \$1,000 from District 8;~~ through the Office of Management and Budget, to Stage One: The Louisville Children's Theater, Inc. for performances at Louisville Free Public Libraries.

SECTION II: The Council has determined the funds requested in this Ordinance will be expended for a public purpose.

SECTION III: This grant is subject to the Council's Policies and Procedures as adopted and effective at the date of passage of this Ordinance.

SECTION IV: This Ordinance shall take effect upon its passage and approval or otherwise becoming law.

Sonya Harward
Metro Council Clerk

Markus Winkler
President of the Council

Craig Greenberg
Mayor

Approval Date

APPROVED AS TO FORM AND LEGALITY:

Michael J. O'Connell
Jefferson County Attorney

BY: _____

ORDINANCE NO. _____, SERIES 2023

AN ORDINANCE APPROPRIATING \$8,000 FROM NEIGHBORHOOD DEVELOPMENT FUNDS IN THE FOLLOWING MANNER: \$2,500 FROM DISTRICT 15; \$4,000 FROM DISTRICT 21; AND \$1,500 FROM DISTRICT 17; THROUGH THE OFFICE OF MANAGEMENT AND BUDGET, TO STAGE ONE: THE LOUISVILLE CHILDREN'S THEATER, INC., FOR PERFORMANCES AT LOUISVILLE FREE PUBLIC LIBRARIES.

**SPONSORED BY: COUNCIL MEMBERS CHAPPELL, RUHE, AND
PRESIDENT WINKLER**

BE IT ORDAINED BY THE LEGISLATIVE COUNCIL OF THE LOUISVILLE/JEFFERSON COUNTY METRO GOVERNMENT ("THE COUNCIL") AS FOLLOWS:

SECTION I: The sum of \$8,000 is hereby appropriated from Neighborhood Development Funds in the following manner: \$2,500 from District 15, \$4,000 from District 21, and \$1,500 from District 17 through the Office of Management and Budget, to Stage One: The Louisville Children's Theater, Inc., for performances at Louisville Free Public Libraries.

SECTION II: The Council has determined the funds requested in this Ordinance will be expended for a public purpose.

SECTION III: This grant is subject to the Council's Policies and Procedures as adopted and effective at the date of passage of this Ordinance.

SECTION IV: This Ordinance shall take effect upon its passage and approval or otherwise becoming law.

Sonya Harward
Metro Council Clerk

Markus Winkler
President of the Council

Craig Greenberg
Mayor

Approval Date

APPROVED AS TO FORM AND LEGALITY:

Michael J. O'Connell
Jefferson County Attorney

BY: _____

O-248-23 Stage One KDM 10-23-23

ORDINANCE NO. 168, SERIES 2023

AN ORDINANCE APPROPRIATING ~~\$8,000~~ ~~\$10,500~~ \$13,500 FROM NEIGHBORHOOD DEVELOPMENT FUNDS IN THE FOLLOWING MANNER: \$2,500 FROM DISTRICT 15; \$4,000 FROM DISTRICT 21; AND \$1,500 EACH FROM DISTRICTS 12 AND 17; AND \$1,000 EACH FROM DISTRICTS 3, 8, 9, AND 14; THROUGH THE OFFICE OF MANAGEMENT AND BUDGET, TO STAGE ONE: THE LOUISVILLE CHILDREN'S THEATER, INC. FOR PERFORMANCES AT LOUISVILLE FREE PUBLIC LIBRARIES (AS AMENDED).

SPONSORED BY: COUNCIL MEMBERS CHAPPELL, RUHE,
RENO-WEBER, BLACKWELL, RASHAD, OWEN, FOWLER,
AND PRESIDENT WINKLER

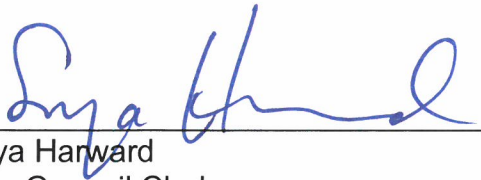
BE IT ORDAINED BY THE LEGISLATIVE COUNCIL OF THE LOUISVILLE/JEFFERSON COUNTY METRO GOVERNMENT ("THE COUNCIL") AS FOLLOWS:

SECTION I: The sum of ~~\$8,000~~ ~~\$10,500~~ \$13,500 is hereby appropriated from Neighborhood Development Funds in the following manner: \$2,500 from District 15; \$4,000 from District 21; and \$1,500 each from Districts 12 and 17; and \$1,000 each from Districts 3, 8, 9, and 14; through the Office of Management and Budget, to Stage One: The Louisville Children's Theater, Inc. for performances at Louisville Free Public Libraries.


SECTION II: The Council has determined the funds requested in this Ordinance will be expended for a public purpose.

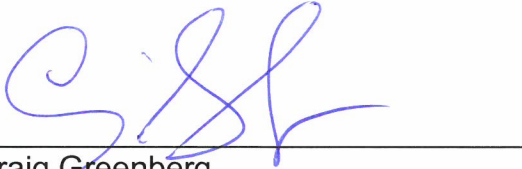
SECTION III: This grant is subject to the Council's Policies and Procedures as adopted and effective at the date of passage of this Ordinance.

SECTION IV: This Ordinance shall take effect upon its passage and approval or otherwise becoming law.



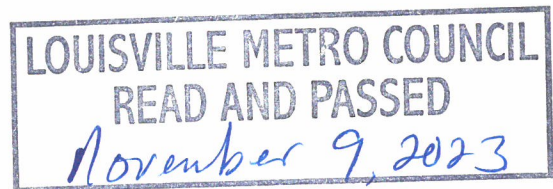
Sonya Harward
Metro Council Clerk


Markus Winkler
President of the Council


Craig Greenberg
Mayor

11/28/23
Approval Date

APPROVED AS TO FORM AND LEGALITY:
Michael J. O'Connell
Jefferson County Attorney



BY: 