

## **WILLIAM E. SUMMERS, V**

[REDACTED]  
Louisville, KY 40222  
[REDACTED]  
[REDACTED]

### **BANKING, BUSINESS DEVELOPMENT, COMMUNITY AFFAIRS & MANAGEMENT EXECUTIVE**

#### **Expertise in developing relationships and building consensus**

Results-oriented management executive with 19+ years of achievements and multimillion –dollar portfolio management in the financial service industry. Excellent track record of developing relationships while maintaining integrity and building a strong public presence. Consistently successful in developing and implementing programs that have improved productivity, increased efficiency, enhance quality and strengthened financial results. Equally strong qualifications in general management, organizational development, and project management. Dynamic leadership and public speaking skills.

#### **AREAS OF EXPERTISE**

Financial Planning	Community Relations
Strategic Planning	Regulatory & Legislative Affairs
Staff Management & Development	Resource Planning & Allocation
Enhancing Corporate Image & Branding	Executive Presentation

#### **PROFESSIONAL EXPERIENCE**

##### **CENTRAL BANK AND TRUST, Louisville, KY**

**Senior Vice President** – 2009- Present

**Vice President** – 2005-2009

Louisville operation. This includes strategic business planning, analysis and reporting, underwriting, product development and launch.

- Oversee three locations with a total of 18 employees
- Effectively represent and promote insurance, investment, and wealth management services
- Oversee lending efforts of Small Business and Retail Divisions
- Responsible for building strategic business partnerships and alliances
- Responsible for vendor selection/relations and contract negotiations
- Work closely with ad agency in positioning our corporate brand message
- Provide leadership and direction in developing and implementing policies and procedures

**OLD NATIONAL BANK, Louisville, KY**

**Vice President – Private Banking – 2004-2005**

Developed relationships internally and externally, while building a book of business which consisted of loans, deposits, insurance and investment services.

**BRANCH BANKING & TRUST, Louisville, KY**

**Vice President- Wealth Management Advisor – 2002-2004**

**Assistant Vice President – Private Banker – 1999-2002**

Developed relationships internally and externally, while building a book of business which consisted of loans, deposits, insurance and investment services.

**FIRSTAR BANK, Louisville, KY**

**Branch Manager – Retail Banking – 1995-1999**

Supervised a staff of 5 direct reports

Oversaw the loan and deposit growth for the branch

Developed relationships

**PROFESSIONAL AFFILIATIONS – COMMUNITY INVOLVEMENT**

Kentucky Housing Corporation – Chairman of the Board

Louisville Arena Authority – Vice Chairman of the Board

Kentucky Educational Television – Board Member

Louisville Sports Commission – Board Member

Louisville Downtown Development Corporation – Board Member

Child Place – Board Member

The Kentucky Center Foundation – Past Board Member

Spalding University – Past Board Member

Kentucky Derby Festival – Past Board Member

Bellarmino Board of Overseers- Past Board Member

Louisville Urban League – Past Board Member

## **HIGHLIGHTS – PROFESSIONAL**

**Business First Forty under 40 Honoree**

**Business First 20 people to know in the Financial Institutions Industry**

## **EDUCATION**

**Sullivan University** – Bachelor of Science in Business Administration

**Bellarmino University** – Master Business Administration

## **REFERENCES**

To be furnished upon request

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**Profile**

Mr William Summers V  
Prefix First Name Last Name Suffix

Please use your home address.

[Redacted] [Redacted]  
Street Address Suite or Apt  
[Redacted] [Redacted]  
City State Postal Code

How long have you resided in Jefferson County? (years/months)

52 years

Please use your personal email address.

[Redacted]  
Email Address

Republic Bank Banker  
Employer Occupation

What district do you live in? \*

☒ District 16

[Redacted] [Redacted]  
Primary Phone Alternate Phone

Interests \*

None Selected

Volunteer Activities

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If you select a board and receive the message **"This board does not have a vacancy"** you may still submit an application for that board.

This message will NOT prevent you from submitting an application.

Which Boards would you like to apply for?

KentuckyanaWorks Greater Louisville Workforce Development Board: Submitted  
Louisville Arena Authority, Inc.: Submitted

**Do you or a member of your immediate family have ownership interest in any company that does business with Louisville Metro Government?**

☐ Yes ☒ No

**Do you or a member of your immediate family have ownership interest in any property that is the subject of a condemnation proceeding, planning and zoning proceeding or any other administrative or court proceeding in which Louisville Metro Government or its agencies are interested parties?**

☐ Yes ☒ No

**Do you have any contract or matter pending before any Louisville Metro Government agency?**

☐ Yes ☒ No

**Have you ever been sued by the former City of Louisville, Jefferson County or Louisville Metro Government?**

☐ Yes ☒ No

**Additional Notes**

[Resume.docx](#)

Upload a Resume

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## **Elected or appointed positions**

**Do you serve in any elected capacity in the Commonwealth of Kentucky including in any Suburban City?**

☐ Yes ☒ No

**If yes, please provide the title of the office, the date you took office and when your term expires**

**Do you serve in any capacity in which you are appointed by the Governor or other Kentucky elected official at the local or State level?**

☒ Yes ☐ No

**If yes, please explain to what capacity, provide the name of the board, the date of your appointment, and the date your term expires.**

Ky retirement System

Have you served on a Metro, City of Louisville or Jefferson County board or commission in the past?

☒ Yes ☐ No

If yes, please provide the name of the board or commission

Arena Author ty

Background Check

If you are selected for a board position, you will be contacted by Metro's Boards and Commissions Office requesting information to complete a background check.

Demographics

Ethnicity \*

☒ Afr can Amer can

Political Party \*

☒ Democrat

Gender \*

☒ Ma e

[Redacted]

Date o Birth