

Contact

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Top Skills

Budgets
Critical Thinking
Hospitality

Languages

English
French

Honors-Awards

Distinguished Gentlemen 2014
Honoree
South Florida 40 Under 40 Black
Leaders of Today & Tomorrow for
2013 Honoree
Bingham Fellows
20 People to Know in Tourism/
Hospitality

Garth A. Williams MBA

General Manager
Louisville, Kentucky, United States

Summary

Experienced Financial Director with a demonstrated history of working in the gaming/hospitality industry. Strong finance professional skilled in Operations Management, Management, Critical Thinking, Marketing Strategy, and Auditing.

Experience

Derby City Gaming Downtown
General Manager
June 2023 - Present (6 months)
Louisville Metropolitan Area

Louisville's newest gaming experience is set to open Q4 2023!

Derby City Gaming
2 years 6 months
General Manager
April 2022 - June 2023 (1 year 3 months)
Louisville, Kentucky, United States

Property General Manager responsible for leading the successful overall direction, administration, and coordination of all operating activities of Derby City Gaming including expansion activities, culture creation, staffing, compliance with all regulatory requirements, and the ongoing gaming, hospitality and entertainment operations.

Senior Director of Finance
January 2021 - April 2022 (1 year 4 months)
Louisville, Kentucky, United States

Property finance lead responsible financial activity of Derby City Gaming involving accounting, financial analysis, cash operations, revenue audit and purchasing. The Sr. DOF manages the timely preparation and interpretation of financial reports and helps establish and maintain the necessary internal controls required to safeguard the property's assets and integrity in compliance with gaming and other State/Federal regulations and established accounting and financial standards.

Calder Casino

Director of Finance

August 2019 - January 2021 (1 year 6 months)

Miami Gardens

Direct report to the Senior Director of Finance with oversight of the Purchasing, Revenue Audit and Accounting teams as well as the Capital Planning function. Coordinates monthly accounting close cycle at property level and the related reporting. Performs regular review of performance versus plan/forecast and works with operators to shift strategies where applicable.

MGM Springfield

Director of Casino Finance

April 2018 - August 2019 (1 year 5 months)

Springfield, Massachusetts Area

Recruited to lead the Casino Finance function of MGM's newest casino resort project which opened in Western Massachusetts in August 2018. The property boasts 2500 Slots, 93 Tables and 28 Pokers Tables as well as 252 room hotel complete F&B, Spa and retail amenities. Responsibilities included standing up the Count Team, Financial Records and Controlled Key operations in a labor market where applicants had little to no casino experience, as well as collaborating with centralized accounting/auditing services in Las Vegas with the goal of aligning processes that satisfy unique regulatory requirements and standards in MA. Perform regular GL review of the casino operations pursuant to the month-end close process and maintained the role of primary contact with the Gaming Commission on all matters concerning cash processes, GGR and resultant Tax calculations. Optimization exercises that began 5 months into operations saw me assuming responsibilities for Cage/Credit functions while simultaneously consolidating the players club into the Cage and Credit operation over to a sister property.

Hidden Upside LLC

Consultant

January 2018 - April 2018 (4 months)

Las Vegas, Nevada Area

Contract-based project working alongside casino industry consultant Benjamin Koff on a 10-week engagement at the Scarlet Pearl Casino Resort on the Mississippi Gulf Coast. The scope of work included Aristocrat nVision (Business Intelligence) usage optimization, hotel revenue management review, metrics and reporting to support centralized scheduling, marketing database

segmentation review, property-wide reporting/analysis alignment and the setting up of formal planning & analysis department.

Carnival Corporation

Global Casino Operations - Casino Operations Manager

July 2016 - January 2018 (1 year 7 months)

Doral, FL

Calder Casino

7 years

Director of Finance

February 2014 - July 2016 (2 years 6 months)

Miami/Fort Lauderdale Area

Direct report to the Senior Director of Finance with oversight of the Revenue Audit and Accounting teams. Coordinates monthly accounting closes cycle at property level as well as monthly, quarterly and annual financial reporting. Analyzes variances to budget/forecast and follows-up with respective leaders.

Internal Audit Manager

February 2012 - February 2014 (2 years 1 month)

Miami Gardens, FL

- Direct Report to Sr. Dir. Of Internal Audit of Churchill Downs Inc. with informal reporting to Calder President. Responsible for performing the regular state-required audit of the Slots and Poker operations as per DBPR regulation. Part of the larger CDI internal audit team responsible for performing regular SOX auditing and Financial statement auditing as prescribed by the company Internal Controls. Currently developing the property's first Enterprise Risk Management program encompassing the entire operation and reports findings and recommendations to senior leadership.

Revenue Audit Manager

August 2010 - February 2012 (1 year 7 months)

- Manage a team of 6 responsible for auditing the revenue from Gaming, Food & Beverage and all Cash Operations. Interact regularly with Marketing Leadership, designing, auditing and evaluating impact of monthly campaigns and promotions with a focus on data analysis. Supervises policies, procedures and regulations regarding audit and compilation of revenue and reporting requirements and General Applied Accounting procedures (GAAP) Facilitate regular inter and intra-departmental cross-training in an effort to develop rounded Team Members and promote controllership property-wide. Designed

a system of Exception Reporting encompassing all departments aimed tracking and reducing infractions on the company's internal controls.

Operations Analyst

August 2009 - March 2011 (1 year 8 months)

- Perform regular reporting and analysis on key performance indicators of all operations (Gaming, Food & Beverage, Marketing & Finance) that assist Executive leadership in decision-making and measuring performance. Key member of the Strategic Marketing and Slot Performance and Merchandising Committees. Project Manager and Data Steward responsible for the implementation of MICROSTRATEGY Business Intelligence platform and its' interface with Slot Operations. Support the daily operations of the Finance and Revenue Audit departments assisting with everything from both gaming and non-gaming audits to forecasting and budgeting.

The Isle Casino & Racing at Pompano Park

Staff Accountant

July 2008 - November 2008 (5 months)

Regular reconciliation and monitoring of the property's several bank accounts including restricted cash. Active participation in the monthly close including Journal Entries and General Ledger preparation. Co-administrator for the Resource Allocation Management system (REALM) which is aimed at controlling labor hours across departments using various key business indicators.

Isle of Capri Casino

Revenue Auditor

December 2007 - July 2008 (8 months)

Audit reported revenue from casino slot machines, table games, pari-mutuels, food and beverage as well as other auxiliaries of the property for the purpose of record-keeping and reporting to corporate and government regulatory bodies where required.

The New Times Broward-Palm Beach

Marketing Intern

July 2007 - October 2007 (4 months)

Marketing Intern

In addition to Market Research and planning; daily maintenance of the Marketing component of the Newspaper's internet presence.

Service the accounts of the clients that are handled by the marketing department.

Co-ordinate and dispatch the promotions team of 30 people to strategic publicity

events and activities all over the Broward and Palm Beach areas.

Rayman Communications

Intern

July 2007 - October 2007 (4 months)

Research and Copy-writing

Supreme Ventures Limited

Shift Manager/Lead Ambassador/Ambassador

April 2005 - July 2006 (1 year 4 months)

- Shift Manager / Lead Ambassador / Ambassador

Promoted to Shift Manager with responsibilities encompassing Cash Management,

Floor Management, Security and Special Operations.

Promoted from Ambassador to the created position of Lead Ambassador, co-ordinated

the Ambassador Team on public relations and promotions efforts in the Gaming

Lounges.

Worked closely with executive management, brainstormed ideas concerning the

'product' and amenities, as the company expanded into this new line of business.

Air Jamaica

Flight Attendant

2004 - 2005 (1 year)

In-flight service and safety.

Beaches Negril

Public Relations Assistant

2003 - 2003 (less than a year)

Education

Nova Southeastern University

MBA, Business, Finance, Management and Leadership · (2006 - 2007)

University of Technology

Hospitality and Tourism Management, Hotel and Resort · (1999 - 2003)

University of the West Indies

B.Sc., Hospitality and Tourism Management · (1999 - 2003)

Ardenne High

High School Diploma · (1992 - 1999)